



PURCHASING CONSORTIUM
SOUTHERN AFRICA NPC

ISO 9001:2015 certified company

2025
**Annual
REPORT**

Consolidated Report
for the financial year
ended 31 July 2025

Helping our Member
Institutions procure
better since 1978.

27 Public Universities



27 TVET and CET Colleges



12 Associate Members



What's INSIDE

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Read our Chairperson's message, and find information about our Board of Directors and Regional Leadership.

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Find out what PURCO SA does, our core business focus areas, our Member Institutions, and our Staff.

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Read our Chief Executive Officer's Report and key outcomes for the year, plus a detailed review of each of our business segments.

Collaboration Report 47

Get details of our contracted suppliers and negotiated contracts, plus information about our Members' participation.

VISION

PURCO SA strives to be the leading resource centre of excellence in business management best practice, collaborating in an open, ethical and transparent manner to support Higher Education in Southern Africa.

MISSION

PURCO SA is committed to making a contribution through the principles of collaboration in entrepreneurship, supply chain management, training, supplier and enterprise development, consultancy services and quality, to add value to our stakeholders and support their goals of savings and income generation.

B-BBEE

PURCO SA is a level 3 contributor.

QUALITY CERTIFICATION

PURCO SA is an ISO 9001:2015 certified organisation.

CONTACT US

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Available online

This annual report is available online at purcosa.co.za/annualreport



PURCO SA GOVERNANCE

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The 2024-2025 PURCO SA Annual Report offers a review of our performance, challenges and opportunities during the financial year.

OUR MANDATE

PURCO SA is mandated to facilitate collaborative value for our Member Institutions in the areas of Procurement, Finance, Information Technology, Services and access to Academic Information.

Our mandate includes advancing the well-being of Higher Education students as well as the broader national objectives of economic growth, job creation and industry transformation.

SCOPE

This report provides our Stakeholders with insights into our financial, operational and social performance as well as our ongoing efforts to create sustainable value.

The report includes information on PURCO SA's main business operations, functions, and projects. It is designed to provide the information necessary for our Stakeholders to fully understand the activities and performance of the organisation. ■

View from THE CHAIR



NAEEM MOOLLA

Executive Director: Finance
and Business Initiatives
University of Pretoria

Higher Education continues to operate in a period of heightened global uncertainty.

South Africa, Namibia, and the international Higher Education community are navigating profound shifts: constrained public funding, escalating student demands and costs, rapid digital acceleration, demographic change, and intense competition for students, staff, and research capacity.

Institutions are expected to do more with less, while maintaining academic excellence and operational resilience.

A useful way to understand this moment is through the metaphor of an international transport network.

Each University or College functions as a key hub with its own unique local mission, but it is the strength of the shared routes - the airports, flight paths, systems and logistics that connect them - that determines how efficiently the entire network reaches its destination.

The global community convened recently in Johannesburg for the 2025 G20 Summit in that same spirit of structured connectivity and coordinated purpose,

As an international partnership of global leaders, the G20's themes of Solidarity, Equality, and Sustainability speak directly to PURCO SA's mandate and mission.

Solidarity recognises that no country should be left behind. In the same way, no institution should face procurement, contract-management, tenders or compliance challenges in isolation.

Equality demands fair access regardless of status or location. At PURCO SA we ensure that all Members, irrespective of resourcing levels or procurement maturity, receive equitable access to technical support, specialist services, and savings opportunities.

Sustainability: The G20 positions sustainability as meeting today's needs without compromising future generations. We apply this through long-term value creation, well-structured contracts, and robust systems that remain dependable as the sector evolves and transforms.

“

The full value of collective procurement will only be unlocked when Members actively work with the Consortium.

Targeted Segments, Unified Purpose

Just as a transport system relies on specialised infrastructure, PURCO SA's five core business segments - tenders, contract management, consultancy services, professional development, and PURQ - each deliver focused functionality to our Members.

Individually, these services solve specific operational challenges. Together, they form a resilient, high-performing network that supports institutional effectiveness and enables sector-wide progress.

The past year has been exceptional. Eighty two institutions utilised contracts negotiated by PURCO SA, lifting procurement spend by more than 16% to R3.6 billion and bringing cumulative Member spend to over R26 billion since 2010. The scale underscores the depth and breadth of PURCO SA's contribution to our Higher Education community and ecosystem.

Collaboration and Collective Strength

Over the past year, the Consortium returned R99 million to Members in PURCO SA and PURQ rebates. Combined with savings from our national framework agreements and individual contracts, PURCO SA has delivered more than R3.3 billion in cumulative savings and rebates to our Members since 2010.

These figures are not abstract. They represent student services, safeguarded institutional capacity, and improved operational resilience at a time when Higher Education remains under significant pressure.

As demands and complexity increase and resources remain constrained, collective efficiencies are essential to our sector's long-term stability.

Digital Infrastructure for a Changing World

The global shift toward digital technologies has become the baseline for modern Higher Education.

Our eTender System now serves as a critical component of shared digital infrastructure. Originally implemented under pandemic conditions, it has evolved into a high-performance platform capable of supporting both simple and highly complex tender processes securely, efficiently, and at scale for our Members and suppliers.

During the past year suppliers purchased 5894 tender documents and submitted 3581 unique bids through the system. Its streamlined work flows reduced the administrative burden for both Members and suppliers, and ensured fair, secure access to tenders.

Looking Ahead – A Personal Call to Our Members

The road ahead will test all of us. It is clear that uncertainty will continue to challenge Higher Education, and no institution can easily navigate this landscape alone.

By combining each Members' institutional independence with our Consortium's connectivity; by delivering specialised support through our collaborative network; and by maintaining strict professional standards PURCO SA will continue to be there for our Members..

But I need to reiterate that while PURCO SA is equipped and ready, the strength of our Consortium is directly correlated with the commitment and participation of our Members. The full value of collective procurement can only be unlocked when Members actively work with and support their Consortium.

I urge you to take advantage of PURCO SA - draw on the systems and expertise we have built for your benefit, let us manage your tenders, use our contracts and consulting services, engage early, and align your internal processes.

I encourage each institution to deepen your partnership with us - not for PURCO SA's sake, but for your own and for the resilience and sustainability of our entire Higher Education system. Together, we can achieve far more for ourselves, our institutions and our students than any of us can achieve alone.

Special acknowledgement

I extend my warm congratulations to our CEO, Selvan Govender, on receiving the first PURCO SA Lifetime Achievement Award. His vision, integrity and unwavering commitment have shaped the Consortium into the world class body it is today, and it is a privilege to work with him.

Gratitude

In closing, my sincere appreciation goes to our Members, our supplier partners, and to the dedicated PURCO SA team.

Your commitment, professionalism, and collaboration are the engines that move us toward our shared destination and enable us to fulfil our mission.

Naeem Moolla

PURCO SA Chairperson

Executive Director:
Finance and Business Initiatives,
University of Pretoria

Boards of Directors & REGIONAL CHAIRS

PURCO SA Board of Directors



Chairperson
Naeem Moola
Director Finance,
University of Pretoria



Vice Chair
Manie Lombard
Chief Director Finance
Stellenbosch University

PURCO SA CEO



Selvan Govender
Chief Executive Officer



Director
Nicolene Andipatin
Procurement Manager
University of the Western
Cape

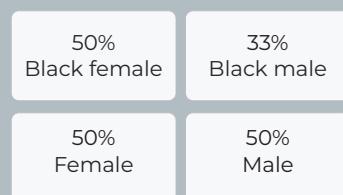
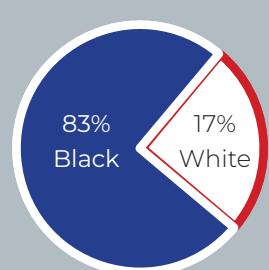


Director
Nolwazi Mamorare
Chief Financial Officer
University of
Johannesburg



Director
Thandeka Ngwenya
Director Finance and
Operations
University of KwaZulu-Natal

Board Diversity





PURQ Board of Directors



Nikile Ntsababa
Registrar, University of
the Free State



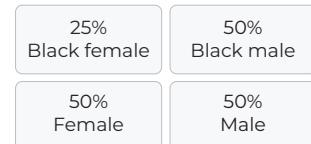
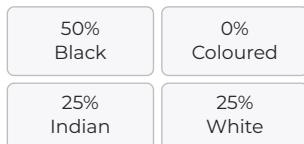
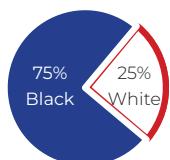
Dr. Ronel Retief
Registrar, Stellenbosch
University



Thandeka Ngwenya
Director Finance &
Operations
University of KwaZulu-
Natal



Selvan Govender
Chief Executive Officer



PURCO SA Regional Chairs



CENTRAL REGION
Pitso Mahlaole
Manager: Procurement
University of Pretoria



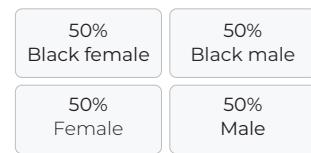
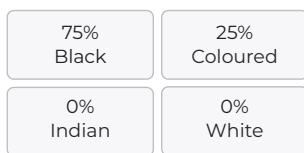
EASTERN CAPE
Sipho Gumede
Manager: Administration,
Finance & Procurement
Rhodes University



KWAZULU-NATAL
Khumbuzile Kunene
Manager Procurement
University of KwaZulu-
Natal



WESTERN CAPE
Nicolene Andipatin
Procurement Manager
University of the
Western Cape





PURCHASING CONSORTIUM SOUTHERN AFRICA

About PURCO SA

For 47 years PURCO SA has facilitated collaboration between Institutions of higher learning and their associated research and standards bodies.

PURCO SA is a non-profit procurement consortium created by and for South African and Namibian higher education institutions.

Our experienced staff leverages the collaborative buying power and expertise of our Members to manage tenders, negotiate national contracts, provide consulting services, and help facilitate better use of our Members' resources.

Our Members include all South African public universities, as well as TVET and CET Colleges, and allied bodies such as the African Health and Research Institute, CAPRISA, the CSIR, SABS and the National Research Foundation.

Our Members include forward thinking private Higher Education Institutions who recognise the value of collaborative engagement.

Our core offering is our ability to manage effective tender processes and negotiate value-adding contracts through the bulk buying power of our Consortium's large membership.

Our contracts and tender management services are bolstered by a range of additional services tailored for Higher Education procurement.

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We have negotiated and managed billions of Rands of tenders and procurement contracts for the sector and for individual Members.

We have managed simple RFQs through to highly complex multi-component, multi-stage tenders with hundreds of bidders.

We actively encourage knowledge sharing, and spend millions helping our Members collaborate, learn and get exposure to the latest learnings and practices.

We deliver significant cash and efficiency savings to the sector, and consequently to its students. Since PURCO SA started recording contractual savings for our Member Institutions in 2010, it has delivered almost R3 Billion Rand of savings and rebates to Higher Education Institutions.

Our additional services include our wholly owned academic information platform, PURQ, which provides a centralised repository of some 75% of South African Higher Education academic information; and the PURCO SA Consultancy Service that delivers strategic and task specific interventions as well as executive and operational staff deployments. ■

Highly skilled PROFESSIONALS

Executive Management

Selvan Govender	Chief Executive Officer	Selvan.Govender@purcosa.co.za
Meshal Moonsamy	Group Chief Operating Officer	Meshal.Moonsamy@purcosa.co.za

Finance, Operations and Administration

Gitesh Bhikha	Finance and Operations Manager	Gitesh.Bhikha@purcosa.co.za
Pauline Matshoba	Financial Controller	Pauline.Matshoba@purcosa.co.za
Kgomotso Kgwadi	Finance Administrator	Kgomotso.Kgwadi@purcosa.co.za
Luleka Mbayi	Finance Administrator	Luleka.Mbayi@purcosa.co.za
Natalie vd Westhuizen	Finance Administrator	Natalie.vdWesthuizen@purcosa.co.za
Natasha Naidoo	Finance Administrator	Natasha.Naidoo@purcosa.co.za
Siso Maqhashalala	Finance Administrator	Siso.Maqhashalala@purcosa.co.za
Cindy Grobler	PA to CEO	Cindy.Grobler@purcosa.co.za
Ansie Wiese	Quality and Project Co-ordinator	Ansie.Wiese@purcosa.co.za
Pulane Motsepe	Group Operations Administrator	Pulane.Motsepe@purcosa.co.za
Grady Munangai	Office /Tender Admin Support	Grady.Munangai@purcosa.co.za

Contracts Managers

Bongani Machobane	Contracts Manager	Bongani.Machobane@purcosa.co.za
Kabelo Dire	Contracts Manager	Kabelo.Dire@purcosa.co.za
Nyiko Sithole	Contracts Manager	Nyiko.Sithole@purcosa.co.za
Sipho Ndlovu	Contracts Manager	Sipho.Ndlovu@purcosa.co.za
Tshepo Mampuru	Contracts Manager	Tshepo.Mampuru@purcosa.co.za

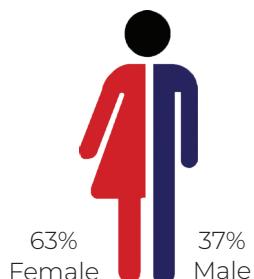
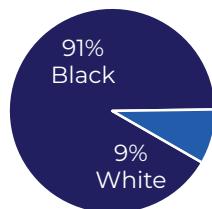
Procurement Officers

Boipelo Setou	Procurement Officer	Boipelo.Setou@purcosa.co.za
Emanuel Mametja	Procurement Officer	Emanuel.Mametja@purcosa.co.za
Fisokuhle Dlamini	Procurement Officer	Fisokuhle.Dlamini@purcosa.co.za
Rosina Moota	Procurement Officer	Rosina.Moota@purcosa.co.za
Sinegugu Makhubela	Procurement Officer	Sinegugu.Makhubela@purcosa.co.za
Themba Sithole	Procurement Officer	Themba.Sithole@purcosa.co.za
Zandile Nceka	Procurement Officer	Zandile.Nceka@purcosa.co.za
Njabuliso Mahlalela	Graduate Intern	Njabuliso.Mahlalela@purcosa.co.za

Contracts Administrators

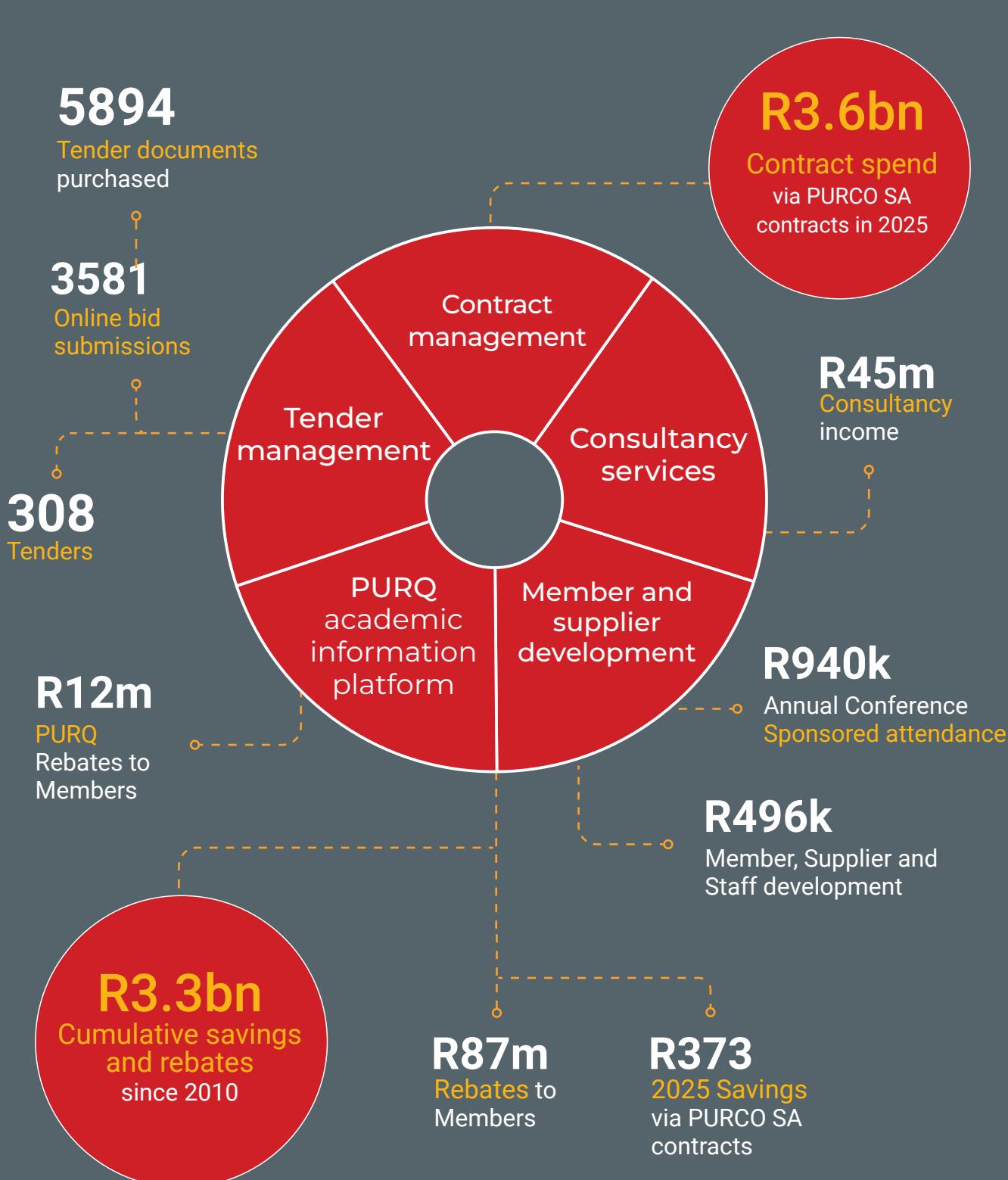
Gayla Manganyi	Contract Administrator	Gayla.Manganyi@purcosa.co.za
Jackson Phetla	Senior Contract Administrator	Jackson.Phetla@purcosa.co.za
Itumeleng Mashiangako	Contracts Administrator	Itumeleng.Mashiangako@purcosa.co.za
Nomsa Mahlangu	Contracts Administrator	Nomsa.Mahlangu@purcosa.co.za
Shumikazi Ndamase	Contracts Administrator	Shumikazi.Ndamase@purcosa.co.za

Staff diversity



Occupational Level	Black		White		Total	
	M	F	M	F		
Executive management	1	1			2	
Senior management	5	1	1		7	
Middle management		2			2	
Junior management	5	14	2		21	
Other	1	2			1	
	TOTAL	12	20	1	2	35

Delivering exceptional RESULTS



Following a 4-PILLAR STRATEGY

PURCO SA's 4-pillar strategy provides a focused and structured framework to support the procurement needs of higher education and associated institutions across South Africa.

Each pillar reflects a core area of value delivery.

Quality

- ISO 9001: 2015 certification
- Annual ISO surveillance audits
- Bi-annual Member Satisfaction Study
- Detailed Monitoring and Evaluation of Suppliers
- Benchmarking of Prices

Technology

- Professional systems and infrastructure
- e-Procurement System
- E-Tendering System
- Online Contract Database
- Categorised supplier database

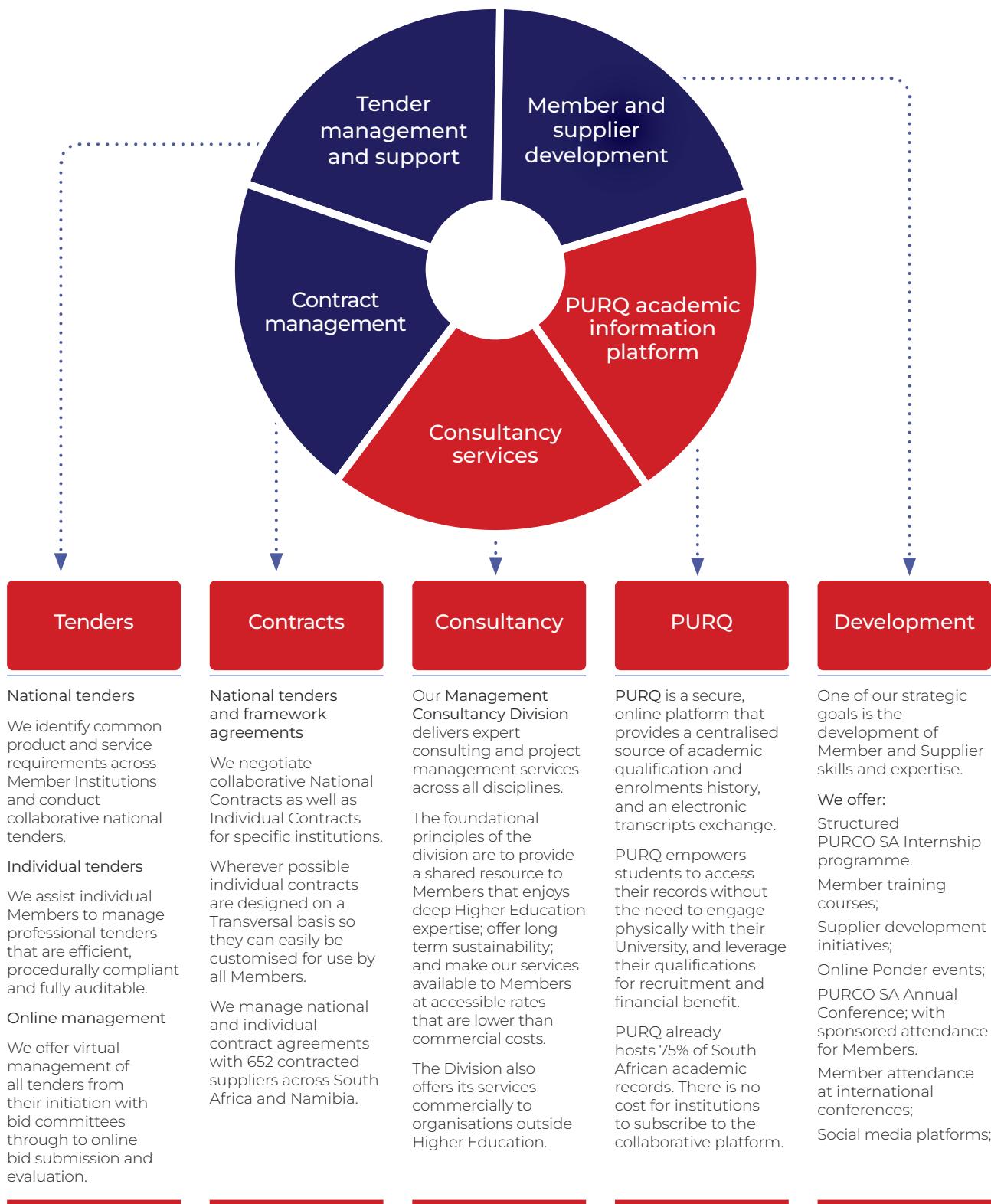
Professionalism

- International Best Practice
- Ongoing staff development
- Active Internship Programme
- Member training academy
- Supplier and Enterprise Development programme
- Annual Conference and Exhibition

Consultancy

- Management consulting
- Project management
- Specialist on-site deployments
- Supply Chain Management
- Operations
- ICT

An extensive SERVICE OFFERING

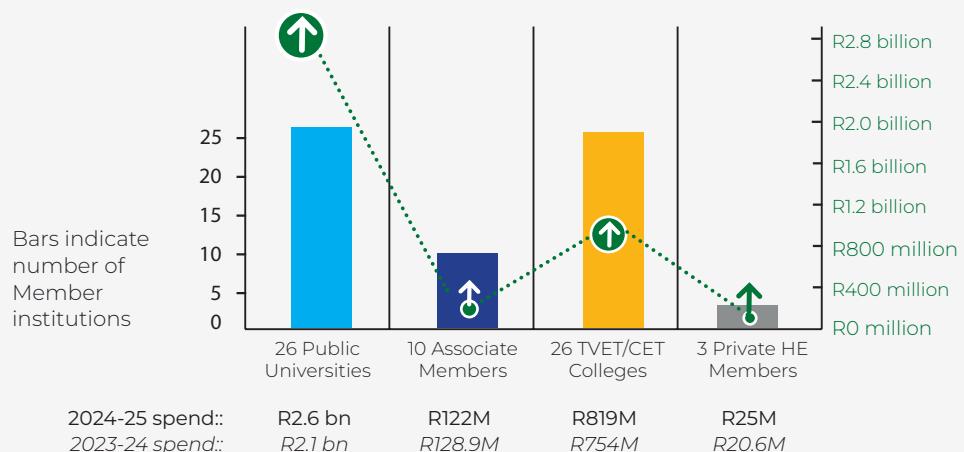


Nationally REPRESENTED



EASTERN CAPE	7	FREE STATE	6	GAUTENG	18	KWAZULU-NATAL	9	LIMPOPO	4
3 Universities 4 TVET Colleges		2 Universities 4 TVET / CET Colleges		7 Universities 3 TVET Colleges 8 Associates		4 Universities 3 TVET Colleges 2 Associates		2 Universities 2 TVET / CET Colleges	
MPUMALANGA	4	NAMIBIA	1	NORTHERN CAPE	2	NORTH-WEST	2	WESTERN CAPE	11
1 University 3 TVET Colleges		1 University		1 University 1 CET College		1 University 1 TVET College		4 Universities 5 TVET / CET Colleges 2 Associates	

Institutional mix and spend



Comprehensive MEMBERSHIP

SOUTH AFRICAN PUBLIC UNIVERSITIES

1	Cape Peninsula University of Technology	West Cape
2	Central University of Technology	Free State
3	Durban University of Technology	KZN
4	Mangosuthu University of Technology	KZN
5	Nelson Mandela University	East Cape
6	North West University	North-West
7	Rhodes University	East Cape
8	Sefako Makgatho Health Sciences University	Gauteng
9	Sol Plaatje University	North Cape
10	Stellenbosch University	West Cape
11	Tshwane University of Technology	Gauteng
12	University of Cape Town	West Cape

13	University of Fort Hare	East Cape
14	University of Johannesburg	Gauteng
15	University of KwaZulu-Natal	KZN
16	University of Limpopo	Limpopo
17	University of Mpumalanga	Mpumalanga
18	University of Pretoria	Gauteng
19	University of South Africa	Gauteng
20	University of the Free State	Free State
21	University of the Western Cape	West Cape
22	University of the Witwatersrand	Gauteng
23	University of Venda	Limpopo
24	University of Zululand	KZN
25	Vaal University of Technology	Gauteng
26	Walter Sisulu University	East Cape

NAMIBIAN PUBLIC UNIVERSITIES

1	Namibia University of Science and Technology	Namibia
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TVET AND CET COLLEGES

1	Boland College	West Cape
2	Central Johannesburg TVET College	Gauteng
3	EastCape Midlands TVET College	East Cape
4	Ehlanzeni TVET College	Mpumalanga
5	Esayidi TVET College	KZN
6	False Bay TVET College	West Cape
7	Free State CET College	Free State
8	Gert Sibande TVET College	Mpumalanga
9	Goldfields TVET College	Free State
10	Ikhala TVET College	East Cape
11	King Sabata Dyalondele College	East Cape
12	KwaZulu-Natal TVET College	KZN
13	Lephala TVET College	Limpopo

14	Limpopo CET College	Limpopo
15	Lovedale TVET College *	East Cape
16	Maluti TVET College	Free State
17	Mnambithi TVET College	KZN
18	Motheo TVET College	Free State
19	Nkangala TVET College	Mpumalanga
20	Northern Cape CET College	North Cape
21	Northlink TVET College	West Cape
22	Port Elizabeth TVET College	East Cape
23	Sedibeng TVET College	Gauteng
24	South Cape TVET College	West Cape
25	South West Gauteng TVET College	Gauteng
26	Taletsu TVET College	North-West
27	Western Cape CET College	West Cape

ASSOCIATE MEMBERS

1	Africa Health Research Institute	KZN
2	Agricultural Research Council	Gauteng
3	CAPRISA	KZN
4	CSIR	Gauteng
5	Eduvos	Gauteng
6	Engineering Council of South Africa	Gauteng
7	Milpark Education	Gauteng

8	MINTEK	Gauteng
9	Moonstone Business School of Excellence	West Cape
10	National Research Foundation	Gauteng
11	Varsity College	Gauteng
12	Zeitz MOCAA	West Cape

* Joined after year end

Driving quality assurance & IMPROVEMENT



ISO 9001:2015 – Strengthening PURCO SA's Reputation, Service Excellence, and Internal Capability

PURCO SA's continued achievement of ISO 9001:2015 certification reaffirms our position as a trusted and professional partner to the Higher Education sector.

The ISO 9001:2015 globally recognised quality standard underscores our commitment to consistent, transparent, and accountable service delivery across all procurement and support functions. It enhances governance practices, bolsters Member confidence, and positions PURCO SA as a benchmark for operational excellence within the sector.

Independent audit

Since first attaining certification in 2012, PURCO SA has been independently audited by the South African Bureau of Standards (SABS) and has successfully maintained compliance for over a decade.



In 2025, we achieved yet another successful recertification—further strengthening trust in our systems, demonstrating organisational resilience, and reinforcing the value we deliver to our Member Institutions.

Internal improvement

Importantly, the ISO framework has also driven meaningful internal improvements. Through bi-annual internal audits, our staff continuously refine processes, strengthen controls and enhance service delivery.

These regular audits foster a culture of learning, accountability and continuous improvement—building internal capability and ensuring that our teams remain aligned with best-practice standards.

This long-standing commitment to quality and people development continues to shape a more efficient, reliable and future-ready Higher Education procurement landscape.

QUALITY MANAGEMENT SYSTEM

PURCO SA conducts two internal audits each year, led by SAQI-certified auditors. These audits provide direct insight into process performance, compliance gaps, and improvement opportunities.

In addition, an annual external audit is undertaken by the South African Bureau of Standards (SABS) as part of our three-year ISO certification cycle. In 2025, PURCO SA successfully completed Surveillance Audit 1, reaffirming our adherence to ISO 9001:2015 and the effectiveness of our Quality Management System.

CAPACITY BUILDING

Capacity building and continuous improvement remain central to our approach. Member training takes place twice a year with a focus on quality, compliance, and procurement best practice. Enterprise and Supplier Development (ESD) training is delivered annually to support supplier growth, empowerment, and transformation within the higher education and TVET sectors.

MEMBER SATISFACTION SURVEYS

To ensure that our services remain responsive and Member-centred, PURCO SA conducts Member Satisfaction Surveys twice a year. Feedback from these surveys is actively used to refine processes, enhance systems, and strengthen service delivery.

Through these structured quality initiatives, PURCO SA continues to:

- Maintain full compliance with ISO 9001:2015.
- Strengthen a culture of accountability and continuous improvement.
- Improve Member and supplier satisfaction through efficient, transparent processes.
- Build internal and external capability through ongoing training and development.
- Use Member feedback to drive targeted improvements.
- Deliver ethical, value-driven, and sustainable procurement solutions.

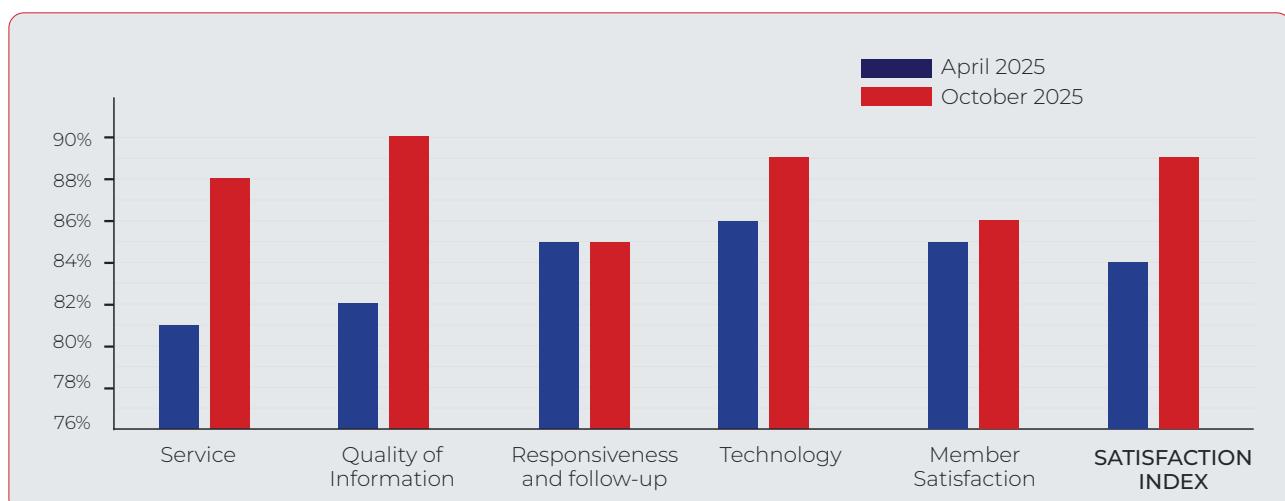
COMMITMENT

Our commitment to quality ensures that the Consortium not only meets, but consistently exceeds the expectations of our Members, supporting excellence across the higher education and TVET procurement landscape.

Working to ensure MEMBER SATISFACTION

The October Member Survey showed stronger performance across every index, with an overall average increase of 4% between April and October 2025. More than 100 representatives from a broad cross-section of Member institutions participated. Notable improvements included a 91% rating confirming that PURCO SA-managed tender

processes are fair, open, objective, and transparent, and a 90% positive assessment that information provided is reliable, accurate, up to date, and delivered on time.



PURCO SA service	↑	Quality of information	↑	Responsiveness and follow up	→
Increased from 81% to 88%		Increased from 82% to 90%		Maintained 85%	
91% Tender process is fair, open, objective, and transparent.		90% Information is: <ul style="list-style-type: none"> • reliable, • accurate, • correct, • up to date and • received on time 		85% Effectiveness of communication channels (email, phone, website, member visits).	
85% Member training, consultancy and professional development services.				86% Timely feedback on member requests.	
Technology	↑	Member satisfaction	↑	88%	↑
Increased from 86% to 89%		Increased from 85% to 87%		Overall satisfaction	
89% General information on the PURCO SA website is easily accessible, reliable and up to date.		86% Members receive the most competitive prices on a sustainable basis.		PURCO SA meets Member expectations	
Is the PURCO SA content engaging and interactive?		89% PURCO SA meets Member expectation.			



Reviewing THE PAST YEAR

Exceptional spend performance

PURCO SA continues to achieve significant multi-year advances in spend data. Overall member spend via PURCO SA contracts increased by 15.6% YoY, ending the year at R3.57 billion.

Underlying business exceeds expectations

Consolidated Profit Before Tax and Rebates for the Group increased by 18% to R105.1 million, while Rebates due to Members increased by 25% to R98.7 million.

Significant growth in University participation

Spend by Universities via PURCO SA contracts increased by 21.7% in 2024. At R2.2 billion Universities continue to account for the bulk (71%) of total Membership spend.

Universities also significantly increased their participation in PURCO SA managed tenders, increasing 29% year on year.

PURQ consolidates position

PURQ, the wholly owned subsidiary of PURCO SA, consolidated its position in 2025. Whilst Revenue and Profit Before Tax and Rebates contracted slightly, the business increased its contribution, returning R11.6 million in rebates to participating Members.

Negotiations are in progress to renew agreements with Members and Partners, and are expected to be finalised in the new year.

Strong Consultancy

The Consulting Services Division continued to contribute to the Group, with R45.4 million in income for the year from 37 projects with 16 Member Institutions.

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R99 million in Member Rebates

Total rebates attributable to Members totalled R98.7 million in 2025. Since 2010 PURCO SA has paid out more than half a Billion Rand in rebates to Member Institutions.

Private Higher Education Members shine

Forward thinking private Higher Education institutions have embraced PURCO SA membership. Coming off a small base, the segment increased its spend through PURCO SA contracts by 898 percent.

TVET and CET sector achieves gains

TVET and CET Colleges represent a combined 40% of PURCO SA Membership, and are responsible for 51% of tenders managed during the year. After another year of consistent spend growth (17.4%) the sector now accounts for 26% of Member spend.

Member savings reaching R3 Billion

In addition to the efficiency gains, shared knowledge and time savings that come from being part of the Consortium, Member institutions derived savings and rebates of R414 million for the year. This takes cumulative savings since 2010 to R2.89 billion. ■

Chief Executive's REPORT



SELVAN GOVENDER
Chief Executive Officer

South Africa's economy remained subdued in 2025, with growth constrained to roughly 1.3%. Although inflation moderated and structural reforms gathered some pace, the higher-education environment remained difficult.

Our Member Institutions work in an environment of limited funds, constrained resources, and high demands. Procurement processes, in particular, are more complex, time-critical and resource-intensive.

It is in precisely this challenging space that the PURCO SA Consortium plays an indispensable role - strengthening institutional capacity, injecting specialist skills, and enabling our Member Institutions to procure efficiently, transparently and at scale through advanced, sector-specific systems.

As a consortium built to drive collaboration, PURCO SA continues to deliver substantial and measurable value across the entire South African higher education sector.

Today we represent the overwhelming majority of institutions, including all South African public universities, 22 TVET Colleges, 4 CET Colleges, private Higher Education institutions, Research and Standards bodies, and the Namibia University of Science and Technology.

**In 2025, Members channelled
R3.6 billion in spend through
PURCO SA contracts.**

The 2024–2025 financial year was one of the strongest periods in the organisation's history, with growth across almost every core activity.

Our central mandate remains constant: to deliver financial benefit, operational efficiency and professional support to our Members by leveraging the power of collective procurement.

These advantages are most visible in our tendering and contracting work, but extend equally to our Consultancy division, our PURQ data platform, and our commitment to strengthening the professional expertise of procurement practitioners and their supplier partners across the country.

The achievements documented in this Report are the result of organisational discipline and expertise. The promotion of Ms Meshal Moonsamy to Group Chief Operations Officer in 2024 was pivotal, and her leadership directly shaped the year's outcomes.

“

Our mandate is clear: to deliver operational efficiency, financial benefit and professional support to our Members by leveraging the power of collective procurement.

Membership

Membership remained stable at 66 institutions, reflecting a clear endorsement of the value, reliability, and integrity of our systems and services. All 26 public universities continue to support the Consortium. In addition, we now represent almost half of all TVET and CET Colleges, alongside private higher-education institutions and national research and standards bodies.

Financial performance and Member value

Group financial performance continued to exceed strategic targets. Revenue reached R161 million, while Profit Before Tax and Rebates rose 18% to R105 million.

Including PURQ, we returned R98.7 million in rebates to Members, a 25% increase year-on-year and part of a sustained compound annual growth rate of 34% since 2010.

The Consultancy Division and the PURQ business remain key contributors, both strengthening our financial position and delivering direct, measurable value to Members and their students.

Tender management services

Tender management remained a central area of focus. Our team oversaw 308 complex tenders during 2024–2025, averaging of 26 per month and with more than half delivered by the TVET Business Unit.

Institutions are increasingly relying on PURCO SA for high-value, multi-dimensional and risk-sensitive procurements, while managing simpler tenders and RFQs internally.

Our deliberate shift away from tenders requiring physical submissions continues to yield significant gains.

With only one carefully justified exception, all 2024–2025 tenders were processed through the e-Tender Online Submission System.

This has sharply reduced administrative burden for both PURCO SA and Member institutions, strengthened data security, improved accuracy, and enabled the up-skilling of our procurement team.

Online submissions increased by 39% to 3 581, with automation driving substantial time and cost efficiencies.

Supplier engagement

Supplier engagement continues to accelerate. Our free Supplier Database expanded to more than 33 000 companies, ranging from multi-nationals to budding entrepreneurs. They purchased 5 894 tender documents, a 39% increase from 4 254 in 2024, and recorded an average of 15 bidders per tender.

Cumulative savings since 2010 have exceeded R3.3 billion.

Contract spending and savings

Member spend through PURCO SA contracts increased by 16% to R3.6 billion in 2025, while Members realised R471 million in procurement savings and rebates.

Growth trends across Member segments were particularly encouraging: Private Higher Education spend increased from R2 million in 2023 to R25 million in 2025, while our Public Universities increased their year on year contract spend by 19% to R2.6 billion.

Rebates	Savings & rebates
R98.7 million	R471 million
25% increase from R79 million	14% increase from R414 million
Tender purchases	Contract spend
5894 tenders	R3.6 billion
37% increase in tenders purchased by suppliers.	

International quality standards

Our commitment to the international ISO 9001:2015 quality standards have helped the Consortium develop and maintain consistent, world class service levels.

The standards provide a disciplined framework for process control, risk management, documentation, and continuous improvement — all essential in a sector where accuracy, compliance, and auditability are non-negotiable.

During the year we once again successfully completed an ISO 9001:2015 recertification audit.

This outcome reaffirms the robustness of our systems and our commitment to internationally recognised standards of quality, governance, and customer service.

CEO Report continued

Consultancy services and PURQ

Consulting revenue reached R45.4 million in 2025 growing at a 28% compound annual rate since 2020.

PURQ consolidated its market position as the sector's only centralised not for profit academic information platform, contributing R16 million in revenue and returning R11.6 million to our Members in rebates.

PURCON 2025 Annual Conference

The 2025 PURCON Annual Conference, held at the Sandton Convention Centre, was another landmark success. The event once again sold out, attracting 658 delegates from 49 institutions and 87 exhibitors.

Participants rated the conference highly, with 92% indicating they would attend again and an overall rating of 91% for content, organisation and venue quality.

Professional development

Investment in people remains central to our purpose.

Some two hundred emerging suppliers received free Supplier Development training, and 118 procurement professionals from our Member institutions completed advanced courses in Strategic Procurement Cost Saving.

Recognising the value of our Conference, PURCO SA also invested R950 470 (ex VAT) in sponsored attendance by 95 higher education professionals at the event.

Bursaries and Internships

Through student bursaries and PURCO SA internships, we continue to support skills development in supply chain management. Most interns moving into full-time roles within higher education and a number receive permanent roles at PURCO SA.

R1.5 million was invested in professional development

Good causes

Our commitment to social responsibility remains unwavering. PURCO SA continues to support the King's Hope Development Foundation, with staff enthusiastically volunteering their time and effort to support the organisation's community initiatives.

Vote of thanks

I extend sincere appreciation to our Members, Suppliers, staff, Regional Committees and our Board of Directors for their unwavering support during the past year.

Special acknowledgement is due to our Executive Team, under the leadership of Group Chief Operations Officer Meshal Moonsamy, whose steady and insightful guidance successfully steered the organisation through a challenging year.

We look toward 2026 with confidence. The Consortium is well positioned to deepen our value proposition, strengthen the higher-education procurement landscape, and continue delivering meaningful impact for our Member institutions and their students.

Selvan Govender

Chief Executive Officer

INDICATORS	2024	2025	% CHANGE
Member Institutions	65 Institutions	66 Institutions	
Contract spend by Members	R3.1 billion	R3.6 billion	16%
TVET and CET spend	R754 million	R819 million	9%
Tenders managed	305 tenders	308 tenders	
Tender documents purchased	4300 documents	5894 documents	37%
Savings achieved for Members	R335 million	R373 million	11%
Rebates earned for Members	R79 million	R99 million	25%

Delivering SAVINGS & REBATES

R460 million
Savings and rebates
in 2024-2025

R3.3 billion
Cumulative savings
and rebates returned to
Members since 2010

At the centre of PURCO SA's mandate is a commitment to helping Members optimise their procurement activities while deriving maximum value from our supplier partners.

Beyond the substantial efficiency gains and cost savings delivered through collaborative contracting, Members also benefit annually from an equitable share of the Consortium's financial surplus.

This distribution is directly proportional to each institution's spend through PURCO SA contracts, giving Members clear and direct influence over the value they receive.

During the 2024-2025 period, Member Institutions procured goods and services worth R3.6 billion through PURCO SA contracts.

This collective activity generated R373 million in savings through negotiated collaborative pricing, supported by a further R87 million in rebates. PURCO SA's wholly owned subsidiary, PURQ, contributed an additional R12 million in rebates for the year.

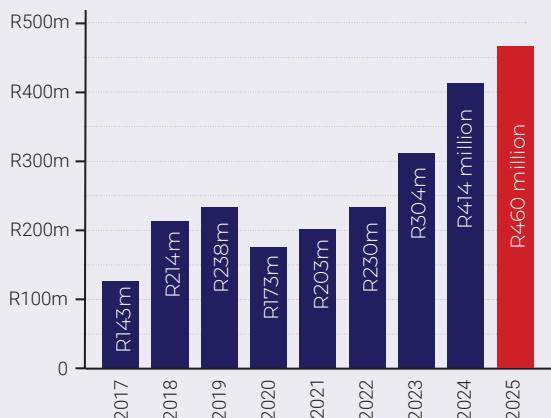
Taken together, the direct financial return to Members for the year ending July 2025 amounted to R460 million, a figure that excludes the significant efficiencies, administrative streamlining, and collaborative knowledge sharing that accompany participation in the Consortium.

Furthermore, PURCO SA invested R950 460 to sponsor the attendance of 95 Members and key industry stakeholders at PURCON 2025, the Consortium's Annual Conference, reinforcing our commitment to collaboration, sector development, professional growth and shared learning.

Cumulative savings and rebates since 2010

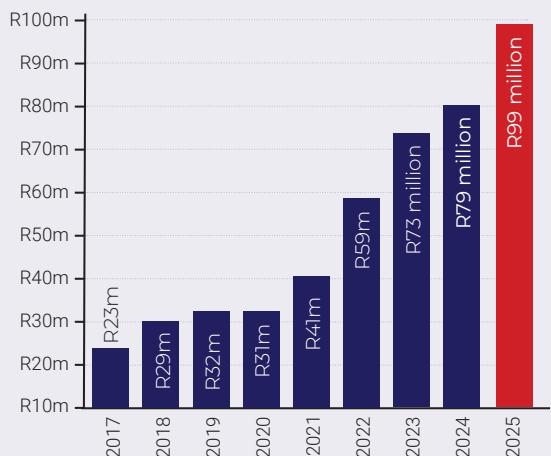


Savings through PURCO SA contracts



Rebates payable to Members

Includes rebates attributable to Members from PURQ



Key business OUTCOMES

PURCO SA MEMBERSHIP		
66 Increased from 65 institutions in 2024	Membership reached 65 Institutions at the end of the period, with another joining just after year-end. All 26 public Universities in South Africa and the Namibia University of Science and Technology remain longstanding Members of the Consortium.	
CONTRACT SPEND		
16% Procurement spend increased by 16%	Members increased their PURCO SA contract spend, reaching R3.6 bn by year end, 16% more than the prior year. Universities increased spend by 19.2%, TVETs by 8.6% and Private Higher Education Members increased by 21.3%.	
SAVINGS AND REBATES		
14% Combined savings and rebates	Combined savings and rebates attributable to Member Institutions increased from R414 million to R471 million. <ul style="list-style-type: none">• R98.7 million PURCO SA and PURQ rebates• R373 million savings achieved through PURCO SA-negotiated contracts.	
MEMBER SATISFACTION		
88% Member satisfaction rating	Results from the biannual Satisfaction Survey returned a Member Satisfaction Index with an overall rating of 88% in October 2025, increasing from 84% in April.	
PURCON 2025 ANNUAL CONFERENCE		
91% Overall conference rating for event	The PURCON 2025 Conference and Expo sold out once again with 658 registered attendees from 49 higher education Institutions, and 87 exhibiting suppliers. Attendees rated the conference programme and speakers above 90%, and 92% of attendees indicated they would attend again, given the opportunity.	
ISO 9001:2015 QUALITY STANDARDS		
3 yrs ISO 9001:2015 re-certification	PURCO SA first achieved ISO 9001:2015 accreditation in 2012. We have maintained compliance for over a decade and successfully completed re-certification in 2025.	

Key business outcomes continued

TENDERS		
308 Tenders managed	PURCO SA managed 308 complex tenders for 44 Member Institutions in 2024-2025, an average of 1.2 tenders per day. PURCO SA support is only rarely requested by Members for RFQs and other simple tender processes.	
PURCHASED TENDER DOCUMENTS		
4254 Purchased tender documents	5894 tender documents were purchased by suppliers using the online payment system in 2024-2025, an increase of 39% from 4254 in 2024. This equates to an average of 24 purchases per tender. The highest number of purchases was 273 for a tender to appoint a panel of maintenance contractors (Jobbing Services) for Wits University.	
ONLINE TENDER SUBMISSIONS		
3548 3548 online tender submissions	3581 online bids were submitted by suppliers in 2025, up from 2700 in 2024. This equates to an average of 15 bids per tender. Since the 2021 implementation of the online submission system 7974 online bids have been uploaded by suppliers.	
CONSULTING SERVICES		
28% Compound annual growth of consultancy revenue.	Consulting income increased from R25.1 million in 2021-22 to R45.4 million in 2024-25. The Consulting Division has delivered services costed at R209 million to Members since its launch in 2021.	
PURQ ACADEMIC INFORMATION PLATFORM		
37% Compound growth since 2020.	PURQ contributed R16 million to PURCO SA revenue this year, and R11.6m in rebates to Members. The strategic focus of the business is to add value to Members and Students rather than generate a surplus. Nevertheless PURQ has contributed R61 million in rebates to participating Members since it was acquired in 2019.	
TRAINING AND DEVELOPMENT		
R1.5m Investment in training and development	Two Member and Supplier Development Programmes were hosted at no cost to participants during the year, benefiting more than 200 Supplier and Member delegates. In addition, PURCO SA invested R156 000 in Staff training and development, and sponsored 95 Members' attendance at the 2025 Annual Conference, at a cost of R950 450.	

Tender MANAGEMENT

PURCO SA managed 308 major tenders for 44 Member Institutions in 2024-2025, an average of 1.2 tenders per day.

DIGITAL TRANSFORMATION

The management of tenders solely via the online tender platform has increased by a compound growth rate of 46.5% since online submissions were implemented.

The online tender system has resulted in enormous cost and efficiency gains for PURCO SA staff and Members, saving significant data capture costs and enabling staff to be up-skilled to more analytical roles.

SUPPLIER ENGAGEMENT

5894 tender documents were purchased and downloaded by suppliers in 2024-25, a 39% increase compared to 2024.

On average 491 tenders are purchased per month, while 24.2 tenders were purchased per published tender..

Since online payments were introduced in 2017, suppliers have purchased 27 985 tender documents through our online payments portal, with all transactions automatically invoiced and recorded against the suppliers' records.

The e-Tender system has recorded 7 974 submitted bids since it was implemented in 2021, with 3 581 in 2024-2025.

The largest tender since inception of the system was recorded in 2025, with 272 prospective bidders and 206 submitted bids.

Online Tenders

INDICATORS	CAGR since 2022	2022	2023	2024	2025
Submissions received	86%	553	1140	2700	3581
Average bids per tender	44%	6	11	11	15

Tender purchases

INDICATORS	CAGR	2020	2021	2022	2023	2023	2025
Number of tenders	20%	184	294	309	274	304	308
Tenders purchased	26%	2133	4120	3853	3673	4254	5894
Purchases per tender	11%	11.6	14.0	12.5	13.4	14	19.1
Purchases per month	26%	178	343	321	306	355	491
Gross value of purchases	14%	R2.5m	R9.6m	R4.7m	R3.7m	R4.3m	R4.4m

The size of submissions varies significantly depending on the tender requirements — to date the largest bid packs have reached almost a gigabyte in size.

INSTITUTIONAL MIX

TVET and CET Colleges account for more than half of PURCO SA tenders. Colleges conducted 50.6% of tenders managed for Members in 2024-25, with a similar percentage of bidders.

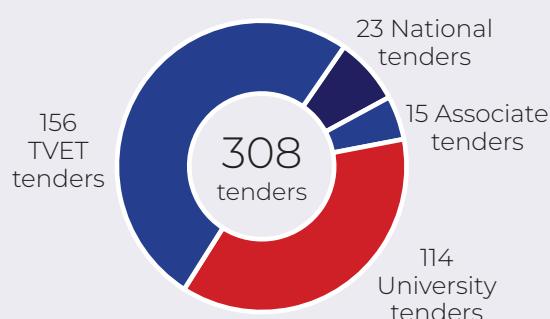
During the year 7.5% of tenders were processed for National Framework Agreements, with the remainder managed on behalf of individual Member institutions. ■

Tender management outcomes

Tenders by Member type

INDICATORS	CAGR	2020	2021	2022	2023	2024	2025	% Total
National tenders	6%	13	10	16	26	35	23	7.5%
Universities tenders	13%	25	70	99	76	98	114	37%
TVET and CET college tenders	13%	135	202	187	160	155	156	51%
Associate tenders	5%	11	12	7	12	16	15	4.9%

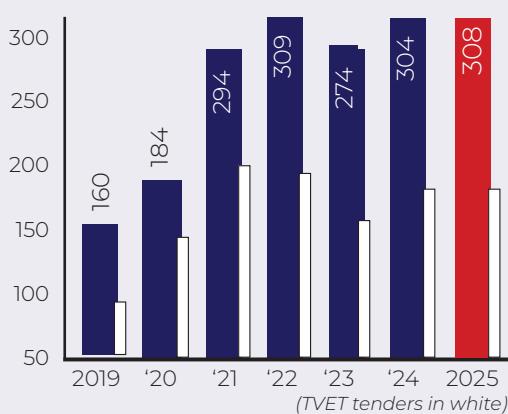
Tenders by Member Type



Online submissions received



Total tenders issued



Tenders documents purchased



Integrated E-TENDER SYSTEM

01

TENDER PREPARATION AND PUBLICATION

Free to register, filterable, fully categorised Supplier Database and CRM system.

Automated tender publication with show / hide scheduling.

Templated invitation emails.

Searchable database enables personalised, auto-populated email invitations to suppliers.

Free or paid bidder registration with online payment.

Info session management.

Fully auditable with detailed system logs.

Stringent role and time-locked access control.

Integrated bidder communications.

Bidders only need basic internet. Mobile friendly.

02

ONLINE, SECURE TENDERBOX SUBMISSIONS

Unique, customisable tenderboxes.

Seamlessly create and manage simple RFQs to complex multi-component tenders.

Multi-phase enabled (default phases are Registration; Mandatory evaluation; Functionality; Price and B-BBEE).

Integrated Q&A management.

Configurable B-BBEE, Preference, and Price scoring.

Manage open or closed tenders, and re-tenders.

Any type of mandatory and optional fields (uploads, text, numbers, checkboxes etc.).

Customer reference process.

Stringent time-based staff and bidder access control.

Pre-close submission tracking.

Deadline controlled, with auto-locking tenderboxes.

Automated bidder confirmation emails when bids are saved.

Bidders can edit submissions at any time before deadline.

03

BID ASSESSMENT AND SCORING

Immediate access to bids and files after deadline.

Can give access to bid committees, consultants etc.

Auto-populated reports and submission registers.

Risk management alerts for problematic suppliers.

Immediate access to detailed, Submission Worksheet.

Worksheet captures all details of every submission and bidder.

Integrated assessment process with progress indicators.

Re-downloadable Worksheets with live-updated data.

Live-updated score sheets.

Bid disqualification process with auto-updated scoring.

Locked submissions cannot be edited by staff.

Detailed logs of all assessor comments and changes.

04

CONTRACT AWARDS AND POST AWARD MANAGEMENT

Simple process to award contracts to one or more successful bidders.

Integrated process for bidder contact details per contract.

Templated success and non-success emails and letters.

One-click contract capture on the CRM system.

Automated process for Finance and ERP capture.

Integrated, secure repository for all tender documentation.

Automated process for B-BBEE and tax clearance updates.

Contract renewal alerts.

Digital procurement delivers its greatest impact when powerful systems are paired with the expertise of skilled professionals.

Tender management outcomes

Digital procurement delivers its greatest impact when powerful systems are paired with the expertise of skilled professionals.

PURCO SA's integrated eTender, CRM and Contract Management ecosystem is built on this principle. Technology provides the structure, but the Consortium's Procurement Management teams provide the intelligence, judgement and governance that ensure every tender is executed correctly for both bidders and Members..

At its core, the eTender platform supports the full procurement life cycle - from Supplier Registration and Tender Publication to Submission, Evaluation, Award and Contract Management.

Yet the real value lies in the benefits that flow to users, not in the features of the system.

PURCO SA's Contract Management teams help ensure tenders are correctly scoped, published, and evaluated, applying deep category knowledge and regulatory insight. Their oversight transforms system efficiencies into reliable procurement outcomes.

Ultimately, PURCO SA's true value to Members lies in the combination of deep professional expertise coupled with advanced digital systems..

Together, they deliver procurement that is accurate, efficient, auditable and deeply valuable to every Member institution.

Key Benefits for Members

- Access to specialist expertise across all spend categories through the Consortium.
- Reduced administrative workload through automation and centralised data.
- Improved accuracy and fewer errors, eliminating repetitive data capture.
- Consistent, compliant processes managed by experienced professionals.
- Faster evaluation cycles with structured scoring and immediate access to submissions.
- Enhanced governance and auditability across every procurement stage.

Benefits for Bid Committees

- Instant access to submissions after deadline, enabling efficient, well-informed decision-making.
- Transparent evaluation processes with uniform scoring frameworks.
- Complete audit trails supporting governance and institutional oversight.

Benefits for Suppliers

- Free registration on the PURCO SA supplier database.
- Integrated processes to ensure accurate, up-to-date company information.
- Alerts when relevant tenders are published
- Secure digital submissions with stringent access control before and after deadline.
- Proof of submission at every stage - no risk of lost or late documents.
- Guided submissions, with clear compliance requirements and reduced administrative burden.

Benefits for Tender Administrators

- Primary data capture by suppliers, with staff responsible only for verification.
- A capture-once, use-everywhere data model reduces duplication and the risk of transcription errors.
- Updated supplier profiles, B-BBEE certificates and tax documentation with every submission.
- Fully tracked communications and detailed logs ensure every query, document and evaluation step is recorded and accessible.
- Streamlined set-up and management of tender documents, time lines and compliance checks.

Contract negotiation & MANAGEMENT

CONTRACT SPEND

Spend through PURCO SA contracts is a reliable proxy for the Consortium's value to Members.

The 2024-2025 financial year recorded double digit growth in Member Spend, with contract spend up 16% to R3.6 billion for the year, compared to the prior year's R3.1 billion.

SPEND BY REGION

With the exception of the Western Cape all regions achieved growth for the year, with an overall YoY increase of 16%.

The Central Region increased their procurement spend by 22%, while increasing the average spend per Member from R33m to R42m.

	2024	2025	%	% of Total	Avg / Member
Central	1.8bn	2.2bn	22%	60%	41.5m
Eastern Cape	443m	442m	0%	12%	44.2m
KwaZulu-Natal	566m	615m	9%	17%	51.3m
Western Cape	311m	355m	16%	10%	32.3m
Total	3.1bn	3.6bn	16%		

SPEND BY MEMBERSHIP SEGMENT

Private higher education members increased spend by 21%, after their dramatic 898% growth in the prior year. University spend increased by 19% YoY, and account for 73% of overall Member spend (up 2 basis points from 71% in 2024).

	2024	2025	% Change	% of Total
Universities	2.2bn	2.6bn	19%	73%
TVET and CET Colleges	754m	819m	8.6%	23%
Associates	129m	123m	-5%	3%
Private	20.6m	25m	21.3%	1%
Total	3.1 bn	3.6 bn	16%	

TOP 20 CONTRACT CATEGORIES

The top 20 contract categories account for 90% of Member spend. Security remains the largest spend category, followed in 2025 by Bus Transport Services, Construction, Catering and Computers in the top 5.

The Top 5 categories account for represent 55% of Member Procurement Spend.

Three of the top 20 categories returned growth in excess of 100%. Spend on Car Rental Services increased by 376%, Travel and Accommodation by 141% and Computers by 101%

CONTRACTED SUPPLIERS

PURCO SA managed 674 contracts and collected rebates from 687 suppliers during the year. The top twenty contracted suppliers for 2024-2025 account for 35% of procurement spend, compared to 32% in 2023.

The top supplier for the year was the University of KwaZulu-Natal for the Provision of Student Accommodation, a contract valued at R170.3 million. The next highest suppliers were HG Travelling Services (R92 million), Mi 7 National Security Group (R82 million) and Bidfood (R79 million).

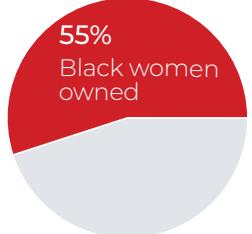
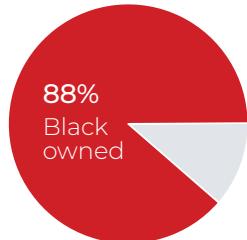
SUPPLIER TRANSFORMATION

PURCO SA is committed to transformation through staffing and supplier appointments.

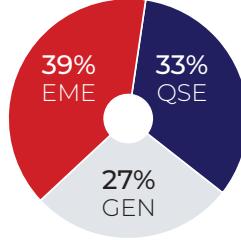
89% of contracted suppliers are Black owned and 55% are Black Women owned; 39% of suppliers are EMEs and 81% are level 1 compliant. ■

CONTRACTED SUPPLIERS: B-BBEE TRANSFORMATION

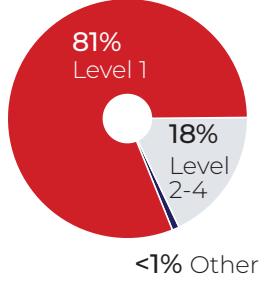
Black Ownership



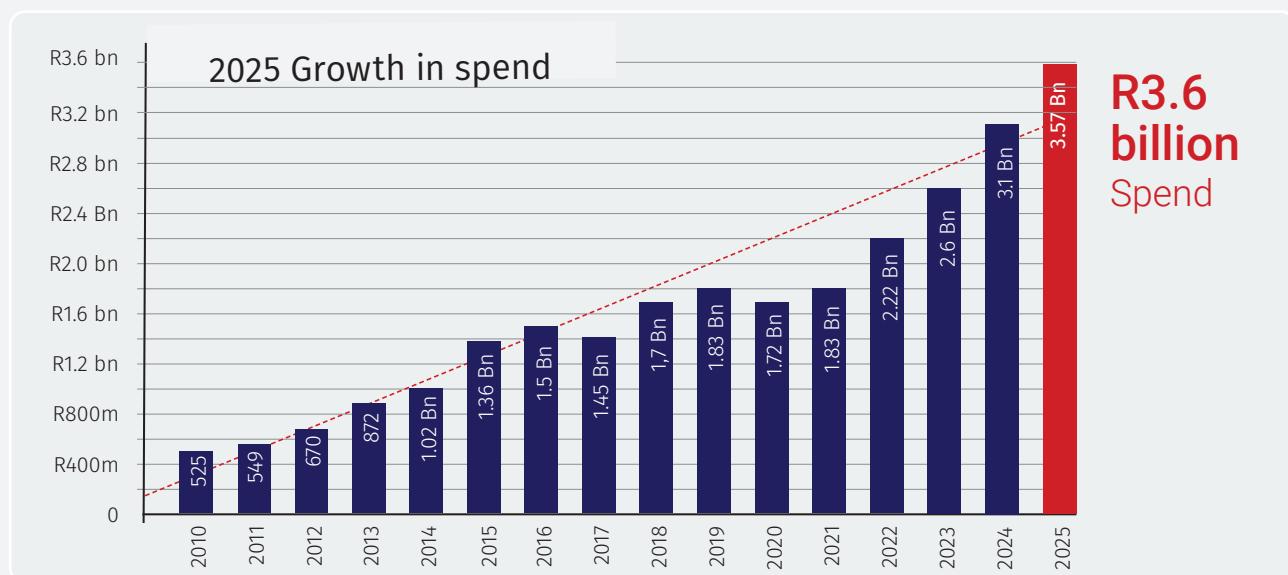
B-BBEE scorecard



B-BBEE level



Contract spend



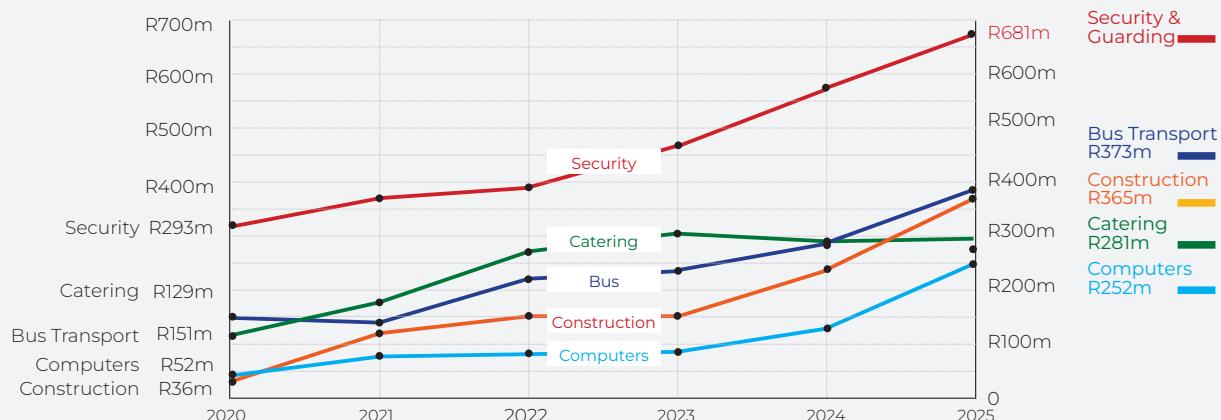
TOP 20 SUPPLIERS		2025	% increase
University of KwaZulu-Natal - POSA	170 263 147	244.56	
HG Travelling Services	92 394 609	38.74	
MI 7 National Group (Pty) Ltd	81 732 556	21.20	
Bidfood Corporate (Pty)Ltd	78 736 414	14.33	
Tansnat Durban (Pty) Ltd	70 686 266	91.15	
PC Palace Gauteng	69 180 005	65.39	
Bidvest waltons Stationery	67 649 307	17.71	
Bidvest Steiner	67 040 840	26.81	
Ka-Myaluza Pty Ltd	62 514 129	-8.92	
Stabus Tours Pty Ltd	61 935 400	60.85	
Posterity Capital	60 901 742	186.06	
Govtek Technologies (Pty) Ltd	48 741 255	2 632.45	
Sunset Africa Coach Lines	46 119 706	-4.50	
Collaborative IT Solutions (Pty) Ltd	45 637 640		
Prime African Security	44 343 647	16.19	
Excellent Security Services	41 234 986	-36.97	
M-Guard (Pty) Ltd	40 637 851	54.42	
Izikhova Security Service cc	39 243 363		
Kgorang Properties (Pty) Ltd	37 638 391	225.55	
BLUU CAR RENTAL	36 231 049	27.71	
Top 20 Suppliers	1 262 862 302		
Total Spend	3 570 209 785		
Contribution top 20 Suppliers	35.4%		

TOP 20 CATEGORIES		2025	% of all spend
Security & Guarding Services	681 426 452	15.76	
Bus Transport Services	372 856 765	36.83	
Construction	364 565 067	55.78	
Catering	281 012 643	-0.13	
Supply of Computers	251 784 982	101.29	
Accommodation & Hotels	204 520 553	140.86	
Leasing	201 471 243	-30.11	
Cleaning Services	99 476 607	27.46	
ICT Products & Services	96 750 675	-4.42	
Printing	90 132 632	43.03	
Car Rental Services	84 442 424	375.69	
Hygiene Services	77 481 854	-1.72	
Copying	74 387 572	22.15	
Stationery	69 663 645	42.88	
Toilet Paper and Consumables	47 642 934	9.60	
Consultancy Services	45 865 318		
Office Furniture	44 738 714	46.13	
Professional Services	37 373 379	-27.93	
Vetting & Verification	35 488 864	375.90	
Textbooks	31 618 674	-33.06	
Top 20 Contract Categories	3 223 431 265		
Total Spend	3 570 209 785		
Contribution Top 20 categories	90.3%		

Contract spend

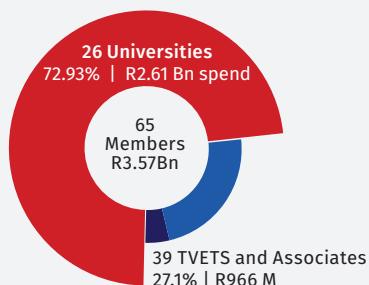
5-year spend trends - top 5 categories

Top 5 categories from 2020

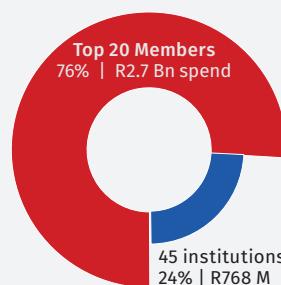


	2020	2021	2022	2023	2024	2025
Security	292 891 291	324 044 330	383 457 141	465 204 609	588 652 354	681 426 452
Catering	129 393 225	181 466 651	266 858 693	300 929 006	281 379 581	281 012 643
Construction	36 209 660	121 304 808	155 232 469	105 204 370	234 031 090	364 565 067
Bus Transport	151 329 177	130 343 567	224 772 401	236 091 429	272 505 056	372 856 765
Computers	51 882 182	84 108 948	n/a	87 757 450	125 086 062	251 784 982

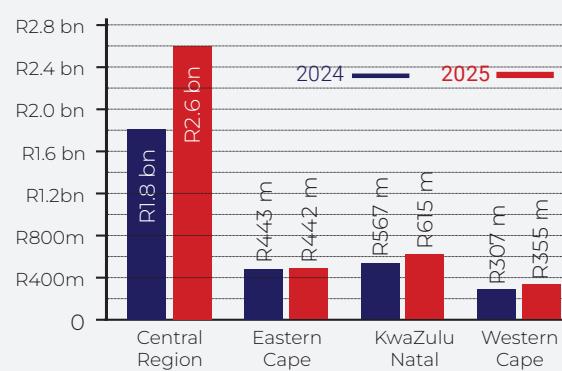
2025 spend by sector



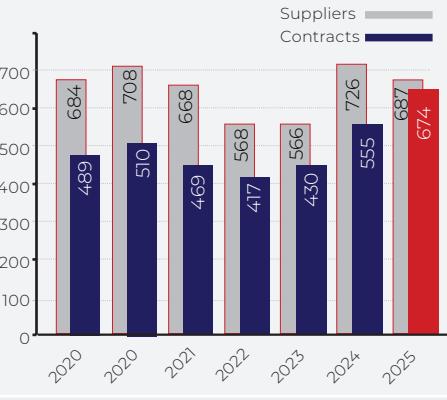
2025 Top 20 spend



Spend by region



Contracts and Suppliers



Student impact BAROMETER

**Savings and rebates
in 2025 equivalent to
12 540 first year fees.**

89 917 students since 2010

All work done by PURCO SA is ultimately designed to help educate more students.

Our Student Impact Barometer is an indicative measure of how well we are doing.

Methodology

The Student Impact Barometer provides a simple, straightforward illustration of the potential impact of PURCO SA's work.

It serves as a reminder of why collaborative procurement matters and how it can translate into meaningful value for our Member Institutions and their students.

The methodology is deliberately simple and is not presented as a definitive analysis.

Each year, we calculate the average first-year tuition cost for BA and B.Com degrees across a representative sample of institutions. For 2025, this average was R36 665.

We then determine how many students could theoretically have been funded if the year's savings and rebates were redirected to cover their tuition.

In 2024–25, Members realised R460 million in savings and rebates through their spend on PURCO SA contracts, bringing the cumulative total since 2010 to R3.3 billion.

On this basis, the savings and rebates from the 2024–2025 financial year could have funded 12 540 first-year students, while the cumulative total since 2010 would have paid for 89 917 students.



Higher education MANAGEMENT CONSULTANCY

THE PURCO SA PEDIGREE

PURCO SA is a consortium of Higher Education Institutions with deep access to University expertise and their best graduate professionals across Southern Africa.

Our pedigree exceeds 40 years of delivering consulting and collaborative contract management expertise to organisations and Institutions across the sub-continent.

ISO 9001:2015 certified

Services we offer

Let us help you with your most critical challenges. Our management consultants have deep, functional skill sets honed through the delivery of practical solutions. Our clients enjoy access to a holistic management consulting service including strategic and operational planning, project management and on-site personnel deployment services across all disciplines. Our areas of expertise extend way beyond supply chain management.



Management consulting

Our expertise extends to strategic supply chain, ICT, finance, governance, operations, infrastructure, HR, planning, contract administration, insourcing and outsourcing, marketing and other skill sets.



Project management

Our project management teams include multi-disciplinary executive, managerial and operations professionals. Our engagements include strategic and task specific projects across multiple sectors.



Specialist deployments

We can rapidly deploy on-site personnel for short term interventions or long term engagements. We have a large pool of experts that can be deployed at short notice to fulfil your requirements.

Consultancy SERVICES

STRONG PERFORMANCE

The Consultancy Division once again contributed positively to overall PURCO SA revenue for the year.

The Division earned R45.4 million in revenue for 2024 - 2025, bringing the total to R175 million earned since the unit was created. This represents a 28% annualised compound growth rate from 2020 to date.

BROAD SCOPE OF PROJECTS

The Consultancy Division was tasked with 37 projects for 16 institutions during the 2024-25 financial period. Projects and engagements included once off interventions as well as multi-year contracts for TVET Colleges and Universities.



	MEMBERS	CONTRACTS
1	Cape Peninsula University of Technology	Procurement and Stores Manager
2	Central University of Technology	Price and Risk Analysis Finance Staff
3	Durban University of Technology	Archibus
4	East Cape Midlands	ICT Consultancy Services
5	Ikhala TVET College	Advertising Response Handling
6	King Hintsa TVET College	ICT Infrastructure Consultancy
7	Nelson Mandela University	ICT Consultancy eHHR Project Archibus License Renewal IWMS Project IWMS Reservations Module
8	North West University	AOS project support ICT Consultancy Services - IT Technicians ICT Consultancy Project Coordinator Information Technology, Electronics Electronic - AV System Electronic / Engineering Services

	MEMBERS	CONTRACTS
9	Tshwane University of Technology	Bus Monitoring Social facilitator Tender Administrators
10	University of Fort Hare	Inspection of residences
11	University of KwaZulu-Natal	SCM Procurement Training
12	University of Limpopo	Archibus IT Laptops Procurement of APIs
13	UNIVEN Continuing Education	Strategic Planning and Growth
14	University of Venda	Archibus System Cash Management App Commercial Framework Agreement Digital Transformation and Coaching HR Strategy NSFAS Close Outs Organisational Procedure Manual Poster and Video Production
15	Vaal University of Technology	Bid Evaluation Committee Members
16	Wits University	Procurement Resource

PURQ Academic INFORMATION PLATFORM

PURQ is Higher Education's state of the art online academic information platform.

The PURQ collaborative platform provides a unique, online service for students and graduates, with the specific aim of making their academic information accessible.

PURQ delivers real benefits to students, enabling them to realise the benefits of their qualifications.

For participating education Institutions, PURQ provides revenue, savings, risk management and resource optimisation benefits.

These benefits come with zero outlay, no licensing fees, no systems development and no ongoing costs.

Contributors to the centralised information platform realise a risk-free, no-cost revenue stream while providing real value to their students and graduates.

Benefits to students

- Real time, global online access to their academic history and transcripts.
- Enrolment verifications enable quick responses to applications.
- Single access point for academic records, saving time and cost.
- Academic portability and mobility through our international network.
- Easier, faster and less expensive employment applications because background screening companies can access students' academic data, at the company's cost.
- Competitive interest rates on loans, credit cards, financing, and other services.
- Easy transfers between Institutions with full access to academic history.

Benefits to Institutions

Institutions, with zero outlay, earn ongoing annuity income as their data is used for verifications, enrolment enquiries and transcript downloads.

PURQ is free to participating Institutions, and unlocks value with no capital expenditure, systems development, licensing or ongoing costs.

PURQ reduces expenses, frees capacity and streamlines walk-in centres.

PURQ enables inter-Institution electronic transcript exchanges, while Institutions retain auditable control over the integrity and security of their student data.

PURQ is legally and privacy compliant. A multi-tiered Authentication and Consent Management System ensures users are verified before they access the system.



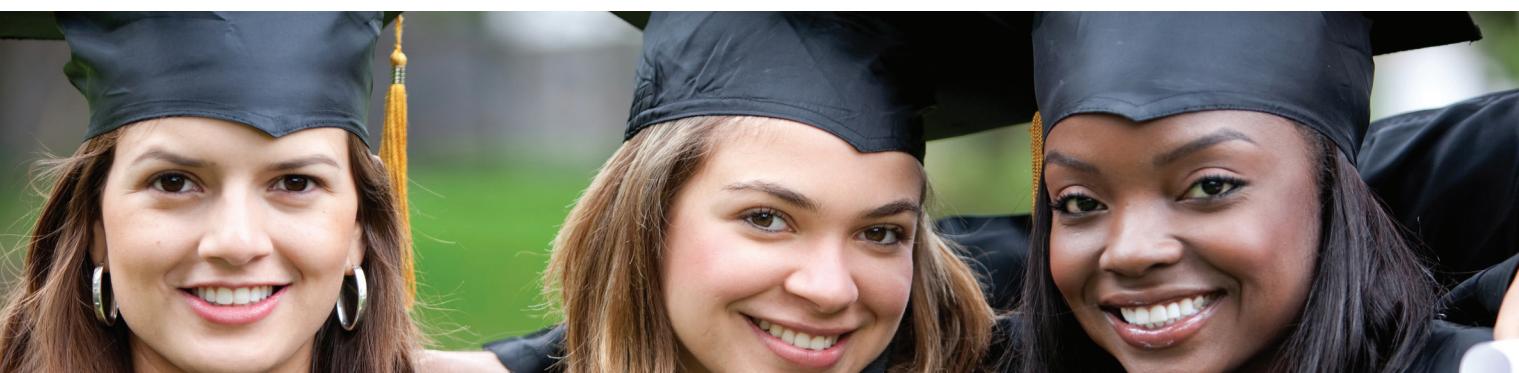
Benefits to companies

Banks, lenders, background screening and other services rely on the PURQ database for Qualification and Enrolment Verifications and financial risk profiling.

Authenticated access to the centralised platform enables company users to securely evaluate employment and credit applications, process bursaries and compile qualification reports.

PURQ's advanced technology provides a range of beneficial advantages, including:

- real-time online access,
- single search and bulk lookups,
- detailed management reports



POPIA READY

Signatory to the international Groningen Declaration

 **GRONINGEN DECLARATION**

info@purq.co.za

purq.co.za

PURQ academic INFORMATION PLATFORM

The Business

PURQ is a state-of-the-art academic information platform that provides a unique online service for students and graduates.

Its purpose is to make verified academic information accessible and to help students realise direct, tangible benefits from their qualifications.

The platform is wholly owned by PURCO SA on behalf of its Higher Education Members, with an explicit mandate to deliver measurable value to students and graduates.

While advancing the interests of users, PURQ also generates revenue and savings for the institutions that contribute their academic records to the platform. Participating contributors receive ongoing annuity income, cost reductions, and material benefits in risk management and resource optimisation.

They also share in the annual surplus: in 2025, R12 million was rebated to participating Members. These benefits require no capital outlay, no licensing fees, no system development, and no ongoing operational cost..

Contributors and partners

Approximately 80% of South Africa's academic information footprint is represented on the platform. This includes the Namibia University of Science and Technology and private colleges within the IIE Group.

Engagements with the remaining non-participating institutions continue to progress, and further data contributions are expected in 2025.

Value proposition

PURQ offers four core services to students and Higher Education institutions:

- A collaborative, online source of verified academic information
- Enrolment verification services
- Secure electronic exchange of academic transcripts
- Financial and retail benefits for students, including risk profiling and credit scorecard applications.

Before PURQ's intervention, graduates with limited credit histories were conservatively assessed using models that ignored academic qualifications, often resulting in higher interest rates.

PURQ has built relationships with banks, credit bureaux, and background-screening companies to deliver student-specific financial advantages.

Working with credit bureaus, PURQ has helped develop alternative data scorecards that incorporate academic performance, enabling graduates to qualify for improved and more competitive interest rates.

Data privacy and security

All data on the PURQ platform is held in custodial trust for the originating institutions.

Access is governed by stringent security and privacy controls. PURQ is fully POPIA-compliant, uses local data centres, and aligns with international financial-industry security standards.

Financial performance

Since PURCO SA completed the acquisition of PURQ the business has delivered positive results

- 36.6% compound annual revenue growth
- R106 million in revenue
- R61 million surplus rebated to participating Member Institutions. ■

2025 revenue	2025 rebates
R16 million Revenue earned in 2025	R12 million Rebates due to Members in 2025
Academic data 80% South African academic data on platform	Revenue growth 36% Compound annual revenue growth
Revenue to date R106 mill Revenue since 2020	Member rebates R61 million since 2020

THE LIFETIME ACHIEVEMENT AWARD

Selvan Govender LIFETIME ACHIEVEMENT

In 2025 PURCO SA conferred its first-ever Lifetime Achievement Award on its Chief Executive Officer, Selvan Govender, in recognition of an exceptional record of transformation, institutional impact and sustained results over 17 years of leadership.

Selvan was appointed CEO in 2008. At the time, the value of PURCO SA's collaboration, measured by Member Spend through PURCO SA contracts, was R300 million.

Under Selvan's leadership, spend rose more than 10-fold to R3.6 billion in 2025, while annual Member savings and income rose from R63 million to R472 million over the same period. Since he implemented formal impact tracking in 2010, Members have recorded more than R3.3 billion in cumulative savings and rebates as a direct consequence of being part of the Consortium.

Membership has expanded from a predominantly university-based collaboration to a national higher-education consortium representing all public universities and almost half of TVETs and CET Colleges - expanding to 66 Member Institutions by 2025.

Selvan's tenure has been defined by structural reform and long-term institutional strengthening. He recognised the necessity of rigorous standards, securing ISO 9001:2015 certification and establishing PURCO SA as a quality-assured, internationally benchmarked organisation.

He led the acquisition and scaling of PURQ, a national academic-information platform enabling students to access academic records and beneficial lending terms while creating a no-cost, no-risk revenue stream for contributing institutions. PURQ delivers tangible student benefits, sector-wide efficiencies and a self-sustaining collaborative asset for Members.

Selvan also established the PURCO SA Management Consultancy. This deliberately broadened the Consortium beyond its procurement origins, giving Members access to deep functional expertise through a cost-effective, higher-education-centred consulting capability.



A profound technology modernisation has taken place under his leadership. PURCO SA moved from manual, paper-and-Excel based processes to a fully integrated online digital ecosystem that supports the entire procurement life cycle from supplier registration through tender submissions to contract management.

Infrastructure has also been transformed: the organisation now operates from its own solar-powered state-of-the-art premises in Midrand.

Selvan has reshaped the Consortium's governance and national presence. Once centred mainly on procurement managers, PURCO SA now engages CFOs, CTOs, Heads of Facility Services, Registrars, Vice-Chancellors and senior government leadership.

This reflects a deliberate strategic shift to position the Consortium as a system-level partner to Higher Education.

The Annual Conference, once a small gathering, is now a world-class, sold-out four-day event combining high-level content, executive attendance and an exhibition of nearly 100 suppliers.

Selvan's leadership style has been consistently forward-thinking, solutions-driven and anchored in integrity. He is approachable, encourages open dialogue and welcomes diverse perspectives. He leads from the front, engages directly with operational detail, and is unwavering in choosing the right course of action over expediency.

Selvan's has established a legacy that will shape the collaboration for many years to come, and no individual is more deserving of this recognition..

On behalf of the entire Consortium and its Members, PURCO SA extends our congratulations to Selvan on receiving the Lifetime Achievement Award.

Investing in PROFESSIONAL DEVELOPMENT

Annual PURCON Conference

The 2025 PURCON Annual Conference and Expo again reached capacity early, with 658 attendees from 49 Member Institutions, and 87 exhibiting companies participating in the event.

PURCO SA sponsored attendance for staff from every Member Institution. Ninety-five Members utilised this benefit in 2025, representing an investment of R950 470 in strengthening sector capability.

Bursaries and internships

PURCO SA funds bursaries for SCM undergraduates, with recipients eligible to enter our Procurement Internship Programme. The six-month internship at the National Office has launched the careers of several talented individuals, with selected interns offered permanent positions on completion. Three interns accepted permanent roles at PURCO SA in the past year.

Staff development

PURCO SA provides financial and other support for staff members engaged in self improvement and study. The investment provides staff with growth opportunities within the Consortium, and helps professionalise the service offered to Members.

Congratulations go to our most recent graduate Pulane Motsepe, our Group Operations Administrator, who completed her Bachelor of Commerce degree.

Member and Supplier training

More than 200 Members and emerging suppliers received free training through our Member and Supplier and Enterprise Development programmes.

Small business owners face rising competition, shifting consumer trends, and limited access to funding. The Business Fundamentals Programme focusses on practical financial, planning, and sales skills to build more resilient enterprises.

The Strategic Procurement Cost Savings Programme, attended by 118 Members, provided essential concepts and practical tools to implement effective, organisation-aligned cost-saving strategies.

Ponder virtual events

We continue to offer free Ponder webinars for Members and Suppliers. Ponder provides ideas, insights, and practical guidance through a virtual platform where colleagues and partners can share knowledge and derive tangible value for their institutions and companies.



I recently completed a Bachelor of Commerce degree, which was made possible with the support of a PURCO SA bursary. This bursary did more than just cover fees, it provided the stability and opportunity necessary for me to focus on my studies and ultimately succeed.

I am extremely grateful to PURCO SA for their commitment to investing in students like me and for actively contributing to the educational future of higher education.

Pulane Motsepe
Group Operations Administrator



Looking back, the person I have become has surpassed anything I imagined.

As a graduate, I had the privilege of working with exceptional contract managers and company executives who freely shared the expertise they had built over many years, determined to see me succeed from the outset of my career.

My journey at PURCO SA has been shaped by confronting fear, showing consistency, and discovering not only work that I excel at, but work I genuinely enjoy.

Since joining PURCO SA in May 2024, I have co-managed the National Portfolio and worked on individual contracts with universities and research councils. These roles equipped me with the necessary skills and confidence to take on the position of Procurement Officer: National as of September 2025.

Sinegugu Makhubela
Procurement Officer

PURCO SA invested R1.5 million on Member, Supplier and Staff Development in 2024-25.



When I joined PURCO SA as a newly graduated student, I was excited but uncertain about what to expect from my first corporate role.

I am deeply grateful for the opportunity, as my time at PURCO SA has been genuinely transformative.

From the outset, the work culture made me feel supported and valued.

The environment encourages curiosity and continuous learning. I was able to ask questions freely, and my colleagues were consistently approachable, patient, and willing to guide me whenever I felt unsure or needed assistance.

Throughout my journey, I have been exposed to a wide range of opportunities that have accelerated both my professional and personal growth. I have been able to apply the knowledge gained during my studies while learning far more in practice. My understanding of procurement has deepened, and my perspective on the industry has broadened significantly.

I clearly remember my first months, sitting in meetings filled with procurement terminology and complex discussions. I often wondered whether I would ever have the confidence to contribute meaningfully, let alone lead such conversations. That thought was daunting.

But through steady mentorship, encouragement, and practical exposure, my confidence has grown. Today, I participate actively and take the lead when required.

My experience at PURCO SA has been a journey of growth, learning, and empowerment. I am profoundly grateful for the trust, mentorship, and opportunities that have shaped me into a more capable and confident professional. I never imagined I would be a Procurement Officer so early in my career, and for that, I remain sincerely thankful to PURCO SA.

*Boipelo Setou
Procurement Officer*



Saying that my journey as a Procurement Graduate Trainee at PURCO SA has been difficult would be untrue. From my very first day, the welcome was warm, and the professional support was substantial.

I initially assumed my role might resemble the clichés shown in films — making

tea and observing from the sidelines. I quickly discovered the opposite. I was immediately exposed to, and immersed in, the dynamic world of strategic procurement, contract administration, supplier relationship management, and the core processes that underpin the organisation.

Under the guidance of experienced contract managers and administrators, I gained hands-on experience in facilitating RFQs and RFPs, evaluating tender bids, and ensuring compliance with National Treasury and Member procurement policies. I learned the value of precision, consistent communication, and effective collaboration.

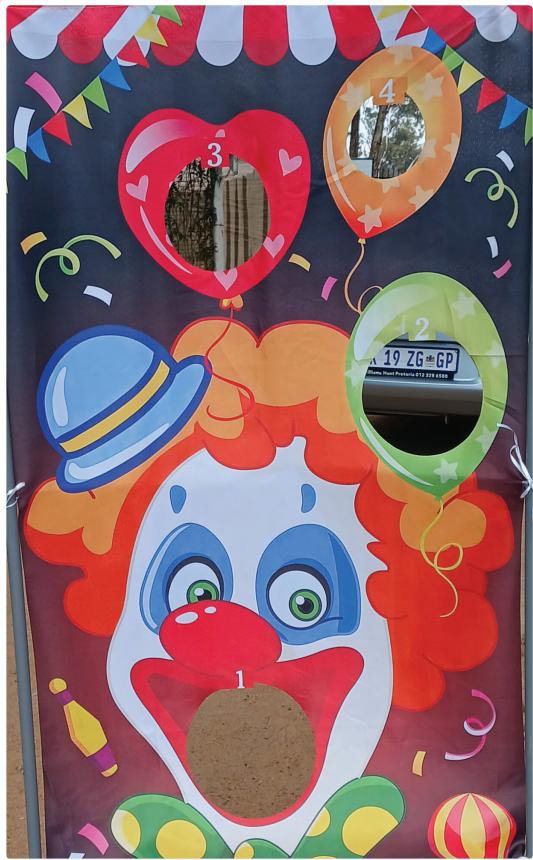
A particular highlight was being invited to attend EXCO meetings.

These sessions allow us to engage directly with senior leadership and gain insight into critical organisational functions, including spend tracking, age analysis, risk identification, and mitigation strategies. I was encouraged to ask questions, contribute ideas, and take initiative. This not only strengthened my confidence but also helped me recognise the value I could bring to the organisation.

This experience has provided a strong foundation for my professional growth and prepared me well for my new role as a Procurement Officer. I am genuinely grateful for the mentorship, support, and opportunities that have enabled my transition from graduate trainee to a contributing member of the PURCO SA team.

*Emanuel Mameetja
Procurement Officer*

Supporting GOOD CAUSES



Nelson Mandela Day 2025 Celebrating Hope

PURCO SA once again stepped up in 2025 to support Kings Hope on Mandela Day. The theme, "Carnival," set the tone for a vibrant day filled with colour, energy, and activities for both children and adults. From water painting, sand art, and decorating shopping bags to "Pin the Nose on the Clown" and other carnival games, there was constant laughter and creativity throughout.

In celebration of Nelson Mandela Day 2025, the PURCO SA team spent a joyful and meaningful day at Kings Hope Charity, embracing the spirit of giving, unity, and community upliftment. The children eagerly participated in every activity, and the atmosphere was filled with excited chatter and smiling faces.

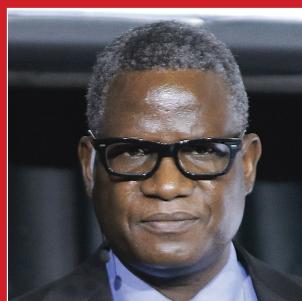
Beyond the fun, the day served as a reminder of Nelson Mandela's legacy — compassion, collective action, and the belief that small acts of kindness can transform lives.

PURCO SA extends its sincere gratitude to Kings Hope Charity for their warm welcome and to every team member who helped make the day such a success. Together, we continue to honour Madiba's vision — making a difference, one smile at a time.

Kings Hope helps the vulnerable members of our communities by providing outreach and support groups for HIV and TB patients, counselling, as well as assistance for families and single parents in need. The Foundation also operates a shelter for abused women and children.



2025 PURCO SA CONFERENCE



PURCON 2025 ANNUAL CONFERENCE

PURCON is PURCO SA's Annual Conference and Exhibition and serves as the Consortium's flagship learning, engagement and sector-building forum.

The event has achieved sustained growth and full capacity for the past three consecutive events. PURCON 2025 was hosted at the Sandton Convention Centre and was preceded, as customary, by the National Meeting for senior procurement executives from Member Institutions.

Widely respected for the quality of its programme, speakers, and structured engagement opportunities, PURCON addresses key themes across Procurement, Finance, ICT, and Facilities Management.

It brings together decision-makers from universities, TVET and CET colleges, and research and standards bodies across southern Africa, enabling wide-ranging collaboration with peers and supplier partners.

Minister of Higher Education

Minister of Higher Education, Mr Buti Manamela was a keynote speaker in 2025. In his remarks the Minister emphasised PURCO SA's importance as an effective collaborative resource and community for Universities, Colleges and their associated institutions.

The Minister was accompanied by a large delegation from the Department of Higher Education and Training, underscoring the value of the Conference as a platform for higher education procurement, governance, and sector alignment.

Engagement and Supplier Development

Engagement remains central to PURCON's purpose, supported through a blend of conference sessions, social events, and an active exhibition floor. All exhibition stands were sold out in advance, with 87 companies participating and engaging directly with institutional delegates.

Growth and Outcomes

PURCON 2025 once again reached full capacity, drawing 658 registered attendees from 49 Higher Education Institutions and almost 100 supplier companies.

The event received exceptional feedback. Members gave the Conference, Exhibition, and Organisation a 91% rating, with more than 92% of Members and Exhibitors confirming they would participate again.

Investment in Member Development

As part of its commitment to strengthening institutional capability, PURCO SA continued to sponsor Member attendance at both the Conference and the National Meeting. In 2025, the Consortium invested R950 470 to support the participation of 95 senior staff members and decision-makers.



PURCO SA plays a vital role in supporting universities with their collective procurement processes, and partnering with the private sector.

*Mr Buti Manamela
Minister of Higher Education*

Participants

658
attendees

Members

49 Member
institutions

Exhibitors

87 exhibiting
suppliers

Sponsored Members

95 Sponsored
Members



PURCON is the best and most well organised conference in the South African Higher Education Sector by far.
Mihloti Mkhatshwa

Excellent choice of topics and speakers.
Great organisation and communication.
Nikile Ntsababa

A pivotal event that effectively brought together industry leaders to drive the evolution of procurement.
Agnes Mkhize

Another quality event from PURCO SA
Denarkin Naidoo

One for the books!
Khehla Sibeko

Participating Institutions



Partners

Pavilion Partners



Platinum Partners





PURCO SA Annual Conference & Expo

Exhibitors

Gold Exhibitors



EME ExpoPods





Collaboration

REPORT

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PURCO SA was conceived to leverage Universities' collective buying power to obtain better pricing.

In the 47 years since the Consortium was formed it has significantly broadened its Membership, its mandate and its beneficial impact on Higher Education.

While collaborative purchasing remains a bedrock of the model the organisation and its Members have matured significantly.

BEST PRACTICE

The benefits of membership are the same no matter the size of the Member organisation: improved pricing and buying power, shared workload, streamlined procurement processes, access to knowledge and resources, strong supplier relationships, and more.

One of the integral benefits is the opportunity to share best practice lessons and experiences with other Members in a supportive environment.

The PURCON Annual Conference is a case in point. It provides an excellent opportunity for Members to better themselves, share ideas and re-imagine themselves and their Institutions.

COMPLIANCE AND PARTICIPATION

The past 47 years have proven that active participation in the Consortium's activities and services are key success factors for our Member Institutions.

Collaboration, in conjunction with contract-compliance – supporting our agreements and buying from contracted suppliers – has a direct bearing on the value Members derive from their membership.

For suppliers, contract-compliance is the key factor in their dealings with PURCO SA and our Members, and vital for long term mutual success.

PURCO SA is no longer simply a means to drive down prices - it offers a comprehensive array of benefits and services and is particularly appreciated as a participative forum for shared resources, innovation, support, and ultimately success. ■

Our Top 20 SUPPLIER PARTNERS

Top 20 Suppliers

Supplier	2024	2025	YoY Change	% Change
University of KwaZulu-Natal - POSA	49 414 691	170 263 147	-7 520 965	244.56
HG Travelling Services	66 594 629	92 394 609	10 710 958	38.74
MI 7 National Group (Pty) Ltd	67 436 103	81 732 556	19 329 583	21.20
Bidfood Corporate (Pty)Ltd	68 867 763	78 736 414	11 653 426	14.33
Tansnat Durban (Pty) Ltd	36 979 255	70 686 266	12 576 856	91.15
PC Palace Gauteng	41 829 448	69 180 005	9 212 364	65.39
Bidvest Waltons Stationery	57 470 811	67 649 307	41 556 863	17.71
Bidvest Steiner	52 868 083	67 040 840	7 875 996	26.81
Ka-Myaluza Pty Ltd	68 638 843	62 514 129	49 414 691	-8.92
Stabus Tours Pty Ltd	38 504 374	61 935 400	3 984 400	60.85
Posterity Capital	21 289 573	60 901 742	47 388 362	186.06
Govtek Technologies (Pty) Ltd	1 783 792	48 741 255	42 357 098	2 632.45
Sunset Africa Coach Lines	48 294 160	46 119 706	21 324 242	-4.50
Collaborative IT Solutions (Pty) Ltd	-	45 637 640	-5 794 069	
Prime African Security	38 165 578	44 343 647	19 439 839	16.19
XLTG Consulting and Projects t/a Excellent Security Services	65 420 854	41 234 986	-10 967 150	-36.97
M-Guard (Pty) Ltd	26 316 921	40 637 851	17 960 307	54.42
Izikhova Security Service cc	-	39 243 363	14 171 934	
Kgorang Properties (Pty) Ltd	11 561 316	37 638 391	-8 777 650	225.55
BLUU Car Rental	28 369 130	36 231 049	32 112 557	27.71
Top 20 Suppliers	789 805 324	1 262 862 302	328 009 640	59.9%
Total Spend	3 087 990 613	3 570 209 785	516 008 962	15.6
% Contribution of top 20 Suppliers	25.58%	35.37%		



Top 20 suppliers earn 35% of Member spend

The Top 20 CONTRACT CATEGORIES

Top 20 Contract Categories

Contract Description	2024	2025	R Change	% Change	% Total spend
Security & Guarding Services	588 652 354	681 426 452	92 774 098	16%	19%
Bus Transport Services	272 505 056	372 856 765	100 351 709	37%	10%
Construction	234 031 090	364 565 067	130 533 976	56%	10%
Catering	281 379 581	281 012 643	-366 938	0%	8%
Supply of Computers	127 504 374	251 784 982	124 280 608	97%	7%
Accommodation & Hotels	84 913 287	204 520 553	119 607 267	141%	6%
Leasing	288 286 578	201 471 243	-86 815 335	-30%	6%
Cleaning Services	78 046 666	99 476 607	21 429 941	27%	3%
ICT Products & Services	101 224 981	96 750 675	-4 474 306	-4%	3%
Printing	63 016 249	90 132 632	27 116 383	43%	3%
Car Rental Services	17 751 474	84 442 424	66 690 950	376%	2%
Hygiene Services	78 838 923	77 481 854	-1 357 070	-2%	2%
Copying	60 899 174	74 387 572	13 488 397	22%	2%
Stationery	48 756 966	69 663 645	20 906 679	43%	2%
Toilet Paper and Consumables	43 467 912	47 642 934	4 175 022	10%	1%
Consultancy Services	0	45 865 318	45 865 318		1%
Office Furniture	30 615 501	44 738 714	14 123 213	46%	1%
Professional Services	51 858 791	37 373 379	-14 485 412	-28%	1%
Vetting & Verification	7 457 176	35 488 864	28 031 688	376%	1%
Textbooks	47 234 423	31 618 674	-15 615 749	-33%	1%
Top 20 categories	2 525 874 187	3 223 431 265	697 557 078	28%	
Total Spend	3 087 990 703	3 570 209 785			
% Contribution of Top 20 categories	81.80%	90.29%			



Top 20 categories represent 90% of Member spend

Member participation BY SPEND

Member	Spend 2024	Spend 2025	Change	Change (%)
1 Tshwane University of Technology	442 769 465	484 107 352	41 337 888	9.34
2 University of KwaZulu Natal	283 817 462	291 029 841	7 212 379	2.54
3 University of Witwatersrand	205 502 102	241 073 894	35 571 792	17.31
4 Sefako Makgatho Health & Sciences University	115 484 794	186 440 920	70 956 125	61.44
5 University of Fort Hare	150 444 328	151 017 371	573 043	0.38
6 Sedibeng TVET College	68 022 511	143 347 608	75 325 097	110.74
7 Mangosuthu University of Technology	53 538 382	132 340 156	78 801 773	147.19
8 North West University	125 814 407	129 682 076	3 867 669	3.07
9 Cape Peninsula University of Technology	88 740 807	127 517 856	38 777 049	43.70
10 Walter Sisulu University	126 363 103	126 350 887	-12 216	-0.01
11 University of Johannesburg	75 964 718	122 624 874	46 660 156	61.42
12 University of Pretoria	88 827 904	96 255 022	7 427 117	8.36
13 Westcol TVET College	19 680 085	86 440 333	66 760 248	339.23
14 University of Free State	69 768 421	82 090 999	12 322 578	17.66
15 Sol Plaatjie University	23 326 637	60 372 541	37 045 904	158.81
16 Northlink College	57 813 186	58 795 671	982 484	1.70
17 Ehlanzeni Tvet College	58 792 630	56 143 949	-2 648 681	-4.51
18 Food and Connect UCT	61 482 919	54 577 540	-6 905 379	-11.23
19 Vaal University of Technology	16 407 542	50 475 176	34 067 634	207.63
20 Taledso TVET College	45 929 680	50 361 976	4 432 296	9.65

Top 20 Members' Spend	2 319 935 933	2 731 046 040	552 554 956.83	25.36
Total Member Spend	3 087 990 613	3 570 209 785	482 219 172.26	15.6
% of Member Spend	75%	76.5%		

Member participation by Spend continued

20 Elangeni TVET College	75 290 823	49 531 112	-25 759 711	-34.21
21 University of South Africa	33 802 141	45 833 387	12 031 246	35.59
22 Esayidi TVET College	49 058 153	39 799 307	-9 258 847	-18.87
23 East Cape Midlands TVET College	35 486 128	37 208 370	1 722 243	4.85
24 Durban University of Technology	15 377 516	36 905 387	21 527 871	140.00
25 University of Zululand	58 454 656	33 962 494	-24 492 162	-41.90
26 Motheo TVET College	59 751 548	33 380 959	-26 370 589	-44.13

Member participation by Spend continued

Member	Spend 2024	Spend 2025	Change	Change (%)
27 Central University of Technology	35 030 521	33 043 941	-1 986 580	-5.67
28 Central University of Technology	35 030 521	33 043 941	-1 986 580	-5.67
29 Nelson Mandela University	27 820 426	33 018 176	5 197 750	18.68
30 King Sabata Dalindyebo TVET College	33 678 294	31 943 970	-1 734 325	-5.15
31 South West Gauteng TVET College	54 129 314	31 340 650	-22 788 663	-42.10
32 University of Limpopo -Turfloop	23 661 034	29 524 855	5 863 821	24.78
33 University of Cape Town	26 561 582	29 263 809	2 702 227	10.17
34 Stellenbosch University	24 074 254	24 178 248	103 994	0.43
35 CSIR	25 873 516	23 916 829	-1 956 687	-7.56
36 University of Venda	47 126 001	23 845 584	-23 280 417	-49.40
37 South Cape TVET College	4 171 504	23 644 259	19 472 755	466.80
38 Port Elizabeth TVET College	36 525 129	22 994 809	-13 530 320	-37.04
39 Eduvos College	18 612 741	22 168 920	3 556 179	19.11
40 Boland College	9 606 062	21 813 160	12 207 099	127.08
41 Mnambithi TVET College	15 492 436	17 053 745	1 561 309	10.08
42 False Bay TVET College	18 392 974	17 047 079	-1 345 895	-7.32
43 Waterberg TVET College	18 312 421	16 784 636	-1 527 785	-8.34
44 Maluti TVET College	13 975 441	16 149 295	2 173 854	15.55
45 Ikhala TVET College	2 190 030	15 345 323	13 155 292	600.69
46 University of Western Cape	11 001 635	14 795 877	3 794 242	34.49
48 Rhodes University	9 950 739	12 293 609	2 342 870	23.54
49 Buffalo City TVET College	20 976 912	11 369 570	-9 607 342	-45.80
50 Limpopo CET College	4 609 480	9 242 476	4 632 997	100.51
51 Vuselela TVET College	19 888 321	8 866 749	-11 021 572	-55.42
52 AHRI	8 167 252	8 382 833	215 581	2.64
53 Letaba TVET College	8 020 693	7 378 044	-642 649	-8.01
54 Engineering Council of South Africa (ECSA)	667 372	6 998 101	6 330 729	948.61
55 College of Cape Town	6 642 316	6 672 412	30 096	0.45
56 Mpumalanga University	5 868 033	5 858 941	-9 092	-0.15
57 CAPRISA	4 717 455	5 264 670	547 215	11.60
58 National Research Foundation (NRF)	4 427 290	3 410 058	-1 017 232	-22.98

Member participation by Spend continued

Member	Spend 2024	Spend 2025	Change	Change (%)
59 MINTEK	8 339 365	3 279 059	-5 060 305	-60.68
60 South African Bureau of Standards (SABS)	1 319 727	1 890 064	570 337	43.22
62 Independent Institute of Education (Monash)	867 860	1 849 490	981 630	113.11
63 Northern Cape CET College	2 914 062	1 709 419	-1 204 643	-41.34
64 Moonstone Business School of Excellence	687 017	1 487 744	800 727	116.55
65 Goldfields TVET College	220 279	1 252 035	1 031 757	468.39
66 Milpark Business School	1 144 703	995 560	-149 143	-13.03
67 King Hintsha TVET College	-	578 550	578 550	
68 Majuba TVET College	2 768 330	470 570	-2 297 759	-83.00
69 Tshwane North College	594 414	463 439	-130 975	-22.03
70 UMALUSI	627 143	445 734	-181 409	-28.93
71 KwaZulu Natal CET College		345 274	345 274	
72 Western Cape CET College	2 141 689	232 566	-1 909 123	-89.14
73 Free State CET College	4 374 431	209 609	-4 164 821	-95.21
74 Nkangala TVET College	135 203	204 882	69 679	51.54
75 The Zeitz MOCAA Foundation Trust	232 965	185 459	-47 506	-20.39
76 Capricorn TVET College	194 250	131 175	-63 075	-32.47
77 Namibia University of Science and Technology	13 421	127 491	114 071	849.97
78 Gert Sibande TVET College	349 992	123 482	-226 510	-64.72
79 Mopani TVET College	2 536 420	101 668	-2 434 752	-95.99
80 Umfolozi TVET College		41 576	41 576	
81 Central Johannesburg College	6 561	38 819	32 259	491.71
82 Quality Council for Trade and Occupation	32 330	34 270	1 940	6.00
83 Academy of Science of SA	80 489	8 269	-72 220	-89.73
84 University of Namibia	726 329		-726 329	-100.00
85 Lephalale TVET College	160 204		-160 204	-100.00
86 Vhembe TVET College	106 001		-	
Grand Total	2 571 981 652	3 570 209 785		

Change in MEMBER SPEND

	Member	Spend 2023	Spend 2024	Change	Change (%)
1	Engineering Council of South Africa (ECSA)	667 372	6 998 101	6 330 729	948.61
2	Namibia University of Science and Technology	13 421	127 491	114 070	849.94
3	Ikhala TVET College	2 190 030	15 345 323	13 155 293	600.69
4	Central Johannesburg College	6 561	38 819	32 258	491.66
5	Goldfields TVET College	220 279	1 252 035	1 031 756	468.39
6	South Cape TVET College	4 171 504	23 644 259	19 472 755	466.80
7	Westcol TVET College	19 680 085	86 440 333	66 760 248	339.23
8	Vaal University of Technology	16 407 542	50 475 176	34 067 634	207.63
9	Sol Plaatjie University	23 326 637	60 372 541	37 045 904	158.81
10	Mangosuthu University of Technology	53 538 382	132 340 156	78 801 774	147.19
11	Durban University of Technology	15 377 516	36 905 387	21 527 871	140.00
12	Boland College	9 606 062	21 813 160	12 207 098	127.08
13	Moonstone Business School of Excellence	687 017	1 487 744	800 727	116.55
14	Independent Institute of Education (Monash)	867 860	1 849 490	981 630	113.11
15	Sedibeng TVET College	68 022 511	143 347 608	75 325 097	110.74
16	Limpopo CET College	4 609 480	9 242 476	4 632 996	100.51
17	Sefako Makgatho Health & Sciences University	115 484 794	186 440 920	70 956 126	61.44
18	University of Johannesburg	75 964 718	122 624 874	46 660 156	61.42
19	Nkangala TVET College	135 203	204 882	69 679	51.54
20	Cape Peninsula University of Technology	88 740 807	127 517 856	38 777 049	43.70
21	South African Bureau of Standards (SABS)	1 319 727	1 890 064	570 337	43.22
22	University of South Africa	33 802 141	45 833 387	12 031 246	35.59
23	University of Western Cape	11 001 635	14 795 877	3 794 242	34.49
24	University of Limpopo -Turffloop	23 661 034	29 524 855	5 863 821	24.78
25	Rhodes University	9 950 739	12 293 609	2 342 870	23.54

25 Members increased
spend by +20%

26	Eduvos College	18 612 741	22 168 920	3 556 179	19.11
27	Nelson Mandela University	27 820 426	33 018 176	5 197 750	18.68
28	University of Free State	69 768 421	82 090 999	12 322 578	17.66
29	University of Witwatersrand	205 502 102	241 073 894	35 571 792	17.31
30	Maluti TVET College	13 975 441	16 149 295	2 173 854	15.55
31	CAPRISA	4 717 455	5 264 670	547 215	11.60
32	PURCO SA	11 534 209	12 725 896	1 191 687	10.33
33	University of Cape Town	26 561 582	29 263 809	2 702 227	10.17

Change in Member Spend continued

Member	Spend 2023	Spend 2024	Change	Change (%)
34 Mnambithi TVET College	15 492 436	17 053 745	1 561 309	10.08
35 Taletso TVET College	45 929 680	50 361 976	4 432 296	9.65
36 Tshwane University of Technology	442 769 465	484 107 352	41 337 887	9.34
37 University of Pretoria	88 827 904	96 255 022	7 427 118	8.36
38 Quality Council for Trade and Occupation	32 330	34 270	1 940	6.00
39 East Cape Midlands TVET College	35 486 128	37 208 370	1 722 242	4.85
40 North West University	125 814 407	129 682 076	3 867 669	3.07
41 AHRI	8 167 252	8 382 833	215 581	2.64
42 University of KwaZulu Natal	283 817 462	291 029 841	7 212 379	2.54
43 Northlink College	57 813 186	58 795 671	982 485	1.70
44 College of Cape Town	6 642 316	6 672 412	30 096	0.45
45 Stellenbosch University	24 074 254	24 178 248	103 994	0.43
46 University of Fort Hare	150 444 328	151 017 371	573 043	0.38

46 Members showed positive spend growth

47 Walter Sisulu University	126 363 103	126 350 887	-12 216	-0.01
48 Mpumalanga University	5 868 033	5 858 941	-9 092	-0.15
49 Ehlanzeni Tvet College	58 792 630	56 143 949	-2 648 681	-4.51
50 King Sabata Dalindyebo TVET College	33 678 294	31 943 970	-1 734 324	-5.15
51 Central University of Technology	35 030 521	33 043 941	-1 986 580	-5.67
52 False Bay TVET College	18 392 974	17 047 079	-1 345 895	-7.32
53 CSIR	25 873 516	23 916 829	-1 956 687	-7.56
54 Letaba TVET College	8 020 693	7 378 044	-642 649	-8.01
55 Waterberg TVET College	18 312 421	16 784 636	-1 527 785	-8.34
56 Food and Connect UCT	61 482 919	54 577 540	-6 905 379	-11.23
57 Milpark Business School	1 144 703	995 560	-149 143	-13.03
58 Esayidi TVET College	49 058 153	39 799 307	-9 258 846	-18.87
59 The Zeitz MOCAA Foundation Trust	232 965	185 459	-47 506	-20.39
60 Tshwane North College	594 414	463 439	-130 975	-22.03
61 National Research Foundation (NRF)	4 427 290	3 410 058	-1 017 232	-22.98
62 UMALUSI	627 143	445 734	-181 409	-28.93
63 Capricorn TVET College	194 250	131 175	-63 075	-32.47

Change in Member Spend continued

Member	Spend 2023	Spend 2024	Change	Change (%)
64 Elangeni TVET College	75 290 823	49 531 112	-25 759 711	-34.21
65 Port Elizabeth TVET College	36 525 129	22 994 809	-13 530 320	-37.04
66 Northern Cape CET College	2 914 062	1 709 419	-1 204 643	-41.34
67 University of Zululand	58 454 656	33 962 494	-24 492 162	-41.90
68 South West Gauteng TVET College	54 129 314	31 340 650	-22 788 664	-42.10
69 Motheo TVET College	59 751 548	33 380 959	-26 370 589	-44.13
70 Buffalo City TVET College	20 976 912	11 369 570	-9 607 342	-45.80
71 University of Venda	47 126 001	23 845 584	-23 280 417	-49.40
72 Vuselela TVET College	19 888 321	8 866 749	-11 021 572	-55.42
73 MINTEK	8 339 365	3 279 059	-5 060 306	-60.68
74 Gert Sibande TVET College	349 992	123 482	-226 510	-64.72
75 Majuba TVET College	2 768 330	470 570	-2 297 760	-83.00
76 Western Cape CET	2 141 689	232 566	-1 909 123	-89.14
77 Academy of Science of SA	80 489	8 269	-72 220	-89.73
78 Free State CET College	4 374 431	209 609	-4 164 822	-95.21
79 Mopani TVET College	2 536 420	101 668	-2 434 752	-95.99
80 Lephalale TVET College	160 204		-160 204	
81 University of Namibia	726 329		-726 329	
82 Vhembe TVET College	106 001		-106 001	
83 King Hintsha Tvet College	-	578 550.00		
84 KwaZulu Natal CET College		345 274		
85 Umfolozi TVET College		41 576		
Grand Total	3 087 990 613	3 570 209 785	482 325 173	15.62



PURCHASING CONSORTIUM
SOUTHERN AFRICA NPC

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